# Workforce Solutions For Nonprofits

Program benefits are provided in partnership with leading nonprofit associations across the country.

## Your Nonprofit Choice for Human Resource and Unemployment Solutions

UST enables your nonprofit to save thousands on unemployment costs annually, get answers to complex HR questions and issues, and gain access to award-winning outplacement services.

Learn about the member benefits available to your organization and why more than 2,200 nonprofits have chosen UST to be their unemployment and human resources solution provider.



## **UST Workforce Solutions**

UST Workforce Solutions provides nonprofit organizations with access to cost-saving programs and services that improve their ability to attract, retain, and engage employees. For more than 40 years UST has been helping nonprofit employers save money, reduce risk, and gain operational efficiencies so their teams can do more to impact their communities. By nonprofits. For nonprofits.

#### **UST Trust**

**UST Trust can help reimbursing** employers save money on unemployment costs and build a financial asset for your 501c3, while also providing access to expert HR tools, claims management services, hearings representation, e-filing, and outplacement services.

The UST Trust Program offers unparalleled benefits tailored for reimbursing nonprofits. By opting for the UST Trust, your contributions build a self-funded reserve account instead of paying state unemployment taxes, creating a sizable financial asset for your organization.

#### Is Reimbursing Right for Your Organization?

Tens of thousands of 501c3 nonprofit organizations have become reimbursing employers—taking advantage of a federal law allowing nonprofits to opt out of paying state taxes for unemployment, instead allowing them to reimburse the state for their own unemployment expenses as they occur, dollar-for-dollar. For nonprofits with stable employment, **the savings were significant—often 60% or more on their unemployment expenses**.

#### **UST Support**

UST Support provides access to our most popular unemployment and HR management tools while allowing direct reimbursing participants to maintain full control of their funding. UST Support also provides several key features specifically designed for tax-rated employers—this includes rate forecasting, which is an aid used to help with budgeting and cash flow management.

UST Support is a suite of workforce solutions designed to help nonprofit employers save money, add capacity to your HR team, and streamline unemployment claims.

- Cloud-based HR Workplace for 501c3 nonprofits
- · Award-winning outplacement adds impact to your job severance package
- Expert claims management solution helps you mitigate SUI costs

#### **UST Secure**

Protect your financial stability from unexpected employment volatility with UST Secure, our fully insured unemployment solution.

UST Secure is a fully insured program that provides full coverage for all claims under the coverage limit within the year, as well as access to claims management tools, certified HR guidance, and award-winning outplacement services. For 501c3 nonprofits who want the peace of mind that comes with a fully insured program, UST Secure brings comprehensive first dollar insurance coverage plus our expert claims management solution.

#### Award Winning Outplacement Services \*

Offboarding is a critical, but often overlooked part of the HR process. An employee termination or layoff is difficult and requires a significant amount of work from your team.

With UST's Outplacement Services, you can have the tools and support to build a separated employee's confidence and accelerate their time to land, saving you money on unemployment expenses while demonstrating your commitment to your staff. Providing outplacement will have a direct impact on your organization's bottom line.

#### **Outplacement Services powered by INTOO**

- One-on-one career coaching available 7 days a week
- Interactive coaching support and webinars on-demand
- Award-winning platform guides candidates to quickly identify new opportunities
- Resume, cover letter, LinkedIn profile writing, pitch statement
- Interview, social media strategies and video interview practice
- Salary negotiation, personal branding, networking, and expert support
- Online career center

#### UST HR Workplace ★

Special member savings available through your association's partnership with UST. Ask us how you can save \$240 annually for UST HR Workplace!

#### **Cloud-based HR solution for nonprofits.**

UST understands the unique challenges that 501c3 nonprofits face in managing human resources effectively. With HR Workplace, powered by Mineral, your team can build efficiency into HR workflows, ensure compliance to mitigate financial and reputational risk, and get empowered with resources that can do more for your employees.

Unlimited Live HR Support	Employee Training – Complete Learning Management System (LMS)			
<ul> <li>HR Advisors available on demand to support HR needs, offer a second opinion, or provide coaching on critical workforce issues</li> <li>Senior level HR professionals with PHR® and SPHR® designations</li> <li>Customized support based on organization's sector, employee count, and state location</li> </ul>	<ul> <li>More than 350+ compliance-related courses are featured, covering such topics as: Harassment prevention, Safety &amp; OSHA, Compliance, Diversity, Equity &amp; Inclusion</li> <li>Diverse trainings suitable for new hires and skill development for existing employees.</li> <li>Workplace harassment prevention training courses</li> </ul>			
Smart Employee Handbook Builder	HR Compliance Resource Center			

#### Comprehensive Unemployment Claims Administration

To help save money and reduce financial risk, UST nonprofits have access to a standardized and centralized process to **efficiently manage state unemployment claims** from notification to final decision.

With UST as your claims administrator, you gain a partner with industry-leading expertise, an easy-to-use online management system, and a comprehensive suite of services aimed at reducing costs and enhancing workflow efficiency.

Dedicated Claim Advisor	Expert Hearing Representation			
<ul> <li>Experience in state-specific law and regulated knowledge</li> <li>Navigation to complex questions to give your team the confidence to address unemployment matters</li> <li>Built in workflow efficiencies and accuracy with unemployment claims Management with UST</li> </ul>	<ul> <li>Prepare and present opening and closing argument</li> <li>Prepare documentation</li> <li>In-person or virtual attendance</li> <li>Ensure your organization is well-represented and the best chance of a favorable outcome</li> </ul>			
Case Builder Online Management System	Benefit Audits and Tax Rate Forecasting			
<ul> <li>Cloud-based portal designed to revolutionize the way organizations handle unemployment claims</li> <li>Online claims monitoring</li> <li>Centralized compliance management</li> <li>Financial reports tool to forecast future liability</li> <li>Simplifies workflow, enhances visibility, and ensures</li> </ul>	<ul> <li>Benefit audits and tax rate forecasting</li> <li>Allowing your organization to make informed decisions and strategically plan for future financial obligations</li> </ul>			

## Discover what Current Members Are Saying about UST...

"UST provides so much more than an improved process for handling UI costs. Their scope of services not only saves money, but makes the process so much more manageable, especially from an HR perspective! UST truly understands nonprofits!"

compliance with UI integrity legislations

Pathways PA, Inc.

"We are a relatively small organization without the resources to have a fully staffed administrative team. In other words, many hats are worn by our administrative staff, and the ability to utilize UST and all of its services is of great benefit."

"In practice, how many payables transform into literal assets? UST builds financial assets, provides tremendous HR support, and offers incredible thought leadership related to employment matters. As a CEO, I would find it difficult to replace the value that UST brings to our organization."

Center for Accessible Living, Inc.

Georgia Center for Nonprofits

## **Solutions Comparison Chart**

# Workforce Solutions For Nonprofits

Benefits	UST Trust	UST Secure	UST Support (Reimbursing)	UST Support (Tax-rated)	UST HR Workplace
<ul> <li>Self-funded reserve managed by UST</li> </ul>	<b>√</b>				
Fully insured program		<ul> <li>Image: A start of the start of</li></ul>			
Maintain control of unemployment funding		<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>		
<ul> <li>Unemployment tax rate management tools</li> </ul>	$\checkmark$			$\checkmark$	
Live HR hotline with certified experts	<b>~</b>	✓	<b>√</b>	<b>~</b>	<b>~</b>
<ul> <li>350+ on-demand employee &amp; compliance training courses</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>	✓	<ul> <li>Image: A start of the start of</li></ul>	✓	<ul> <li>Image: A start of the start of</li></ul>
<ul> <li>Individual tracking of employee training courses</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<b>√</b>
1000s of HR templates + free HRCI webinars	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<b>√</b>
<ul> <li>Job description &amp; employee handbook builder</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	~
<ul> <li>Interactive employee classification tool</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>
<ul> <li>Outplacement &amp; career transition services</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	
Audits of benefit charges for state errors	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	
Dedicated claims rep with state-specific expertise	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	
<ul> <li>Local unemployment hearing representation</li> </ul>	✓	<ul> <li>Image: A start of the start of</li></ul>	✓	<ul> <li>Image: A start of the start of</li></ul>	
Online claims management for reporting, protesting & actuarial forecasting	<ul> <li>Image: A start of the start of</li></ul>	✓	<ul> <li>Image: A start of the start of</li></ul>	✓	
<ul> <li>Stop-loss protection for catastrophic claims</li> </ul>		*	*	*	
<ul> <li>Refund for positive claims history (Year 3+)</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>				
Conservative investment to offset administrative costs	<ul> <li>Image: A start of the start of</li></ul>				

#### \* Additional stop loss available for purchase

To find out which program is the right fit for your organization, submit an inquiry for more information at www.chooseust.org/savings

## Discover the Unique Benefits and Savings Available to Your Nonprofit!

By leveraging the experience of 2,200+ nonprofits, UST Workforce Solutions offers access to muchneeded, cost-savings workforce solutions in HR, administration, and risk management to help as they build strong, effective workforces.

Request your FREE cost analysis today to find out which UST program can benefit your organization!



Email: info@ChooseUST.org Phone: 1-888-249-4788 Fax: 1-805-566-4921 Be sure to mention if you're affiliated with one of our partners to receive your exclusive member-only benefits, including:

- Free 60-Day Trial of UST HR Workplace
- Complimentary 2-Year Unemployment Savings Projection
- A \$240 annual savings for UST HR Workplace
- Exclusive Nonprofit Content and State-Specific News

### UST Partners with Leading Nonprofit Associations Across the U.S.



Workforce Solutions For Nonprofits

Empowering nonprofit employers to grow and engage their workforce through cost-saving workforce solutions.