A typical life plan community

- Serves **288** people.
- Who pay nationwide an average entrance fee of between **$107,277** and **$427,054**.
- ... and then pay average monthly fees between **$2,089** and **$4,154**.
- Average annual budget of **$12.2 million**.
In the last 10 years, the average annual growth rate in total units is 2.7%.

Many continue to add services, such as wellness, rehabilitation, therapy and memory care. Some extend beyond campus walls (i.e., home health care).

Life plan communities are expanding their array of payment options for entrants, including refund policies.

Positive outlook for life plan communities is due in part to forecasts of the home real estate market.

Life plan communities are increasingly affiliated with multi-site providers.

Sources: Ziegler Investment Banking, Family Care America, Commission on Accreditation of Rehabilitation Facilities (CARF), NIC, 2011 CCRC Profile, State of Senior Housing 2014.
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