

## *2016 Telehealth and Remote Patient Monitoring (RPM) Selection Matrix*

### **Disclaimer**

The information included in this paper is meant to assist care providers in the understanding and selection of telehealth and remote patient monitoring (RPM) solutions, but cannot possibly include all systems that may be available. Products mentioned in this paper serve as illustrative examples. Information about the functionalities and capabilities for this effort were provided by participating vendors of telehealth and RPM solutions. A few telehealth and RPM vendors chose not to participate. Functionalities and capabilities of listed telehealth and RPM products have not been verified, tested, independently evaluated or endorsed by LeadingAge or LeadingAge CAST. Please use this as general guidelines in understanding functionalities and examples of current telehealth and RPM systems. The Telehealth and RPM Selection Matrix may help providers identify potential telehealth and RPM solutions that may meet their requirements, and is intended to help them target vendors to submit a Request for Proposal (RFP). Where appropriate, provider case studies were identified and published separately. However, providers are strongly advised to verify functionalities of the telehealth and RPM solutions prior to final selection through demonstrations, site visits, reference checking and other due diligence steps.

## Business Line/Care Applicability

|   | Acute Care Settings |                      |           |                           |                       |                       |         |                               |                            |                        |
|---|---------------------|----------------------|-----------|---------------------------|-----------------------|-----------------------|---------|-------------------------------|----------------------------|------------------------|
|   | Physicians' Offices | Emergency Department | Hospitals | Attending LTPAC Physician | Housing with Services | Home Health/Home Care | Hospice | Adult Day Care/Senior Centers | Assisted Living Facilities | Acute Rehab Facilities |
| Advantage Home Telehealth<br><a href="http://www.advtelehealth.com">www.Advtelehealth.com</a>                             | Yes                 | Yes                  | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| Ambio Health<br><a href="https://ambiohealth.com">https://ambiohealth.com</a>   | Yes                 | No                   | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| Avizia<br><a href="http://www.avizia.com">www.avizia.com</a>  | Yes                 | Yes                  | Yes       | Yes                       | Yes                   | No                    | Yes     | Yes                           | Yes                        | Yes                    |
| Care at Hand<br><a href="http://careathand.com">http://careathand.com</a>   | Yes                 | Yes                  | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| CareConnection®<br><a href="http://www.constantcaretechnology.com">www.constantcaretechnology.com</a>                     | No                  | No                   | No        | Yes                       | No                    | No                    | Yes     | No                            | Yes                        | Yes                    |
| Connected for Life <sup>sm</sup><br><a href="http://www.familyhealthnetwork.com">www.familyhealthnetwork.com</a>          | Yes                 | No                   | No        | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| EarlySense<br><a href="http://www.earlysense.com">www.earlysense.com</a>  | No                  | No                   | Yes       | No                        | Yes                   | Yes                   | Yes     | No                            | Yes                        | Yes                    |
| Honeywell Life Care Solutions - Genesis DM<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a>    | No                  | No                   | No        | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| Honeywell Life Care Solutions - Genesis Touch<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a> | No                  | No                   | No        | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| IDEAL LIFE<br><a href="http://www.ideallifeonline.com">www.ideallifeonline.com</a>  | Yes                 | No                   | Yes       | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |



## Business Line/Care Applicability

|  | Acute Care Settings |                      |           |                           |                       |                       |         |                               |                            |                        |
|--|---------------------|----------------------|-----------|---------------------------|-----------------------|-----------------------|---------|-------------------------------|----------------------------|------------------------|
|  | Physicians' Offices | Emergency Department | Hospitals | Attending LTPAC Physician | Housing with Services | Home Health/Home Care | Hospice | Adult Day Care/Senior Centers | Assisted Living Facilities | Acute Rehab Facilities |
| INDEPENDA, Inc.<br>www.independa.com   | No                  | No                   | Yes       | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                 | Yes                  | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| LILAH™<br>www.constantcaretechnology.com                                     | No                  | No                   | No        | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | No                     |
| Medocity Silver<br>www.medocity.com  | Yes                 | No                   | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | No                     |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | No                  | No                   | Yes       | No                        | No                    | Yes                   | Yes     | No                            | Yes                        | Yes                    |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                 | Yes                  | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| Viterion Digital Health<br>www.viterion.com                                  | Yes                 | No                   | Yes       | Yes                       | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | Yes                    |
| VRI<br>http://vricares.com   | No                  | No                   | No        | No                        | Yes                   | Yes                   | Yes     | Yes                           | Yes                        | No                     |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No                  | No                   | Yes       | No                        | No                    | Yes                   | Yes     | No                            | Yes                        | Yes                    |



# System Type

|  | Store and Forward: Interactive Voice Response System (IVR) | Store-and-Forward: Biometric Remote Patient Monitoring | Other Store-and-Forward Systems: Other than IVR & Biometrics (e.g. Imaging, Consultation Notes, etc.) (Please List) | Real-Time Biometric Remote Patient Monitoring (exists with Store-and-Forward as well) | Real-Time Interactive Two-Way Video Conferencing with Clinician |
|--|--|--|---|---|---|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes  | Yes  | Yes; Consultation Notes   | Yes   | Yes   |
| Ambio Health<br>https://ambiohealth.com                                    | Yes  | Yes  | Yes; Motion data  | Yes   | No  |
| Avizia<br>www.avizia.com   | No   | No   | Yes   | No  | Yes   |
| Care at Hand<br>http://careathand.com                                      | No   | Yes  | Yes   | No  | No  |
| CareConnection®<br>www.constantcaretechnology.com                          | No   | Yes  | No  | Yes   | No  |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | No   | Yes  | Yes; Motion data, Med Device Access, Notes  | Yes   | Yes   |
| EarlySense<br>www.earlysense.com   | No   | Yes  | Yes; Motion Data  | Yes   | No  |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | No   | Yes  | No  | No  | No  |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | No   | Yes  | No  | No  | Yes   |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes  | Yes  | No  | Yes   | Yes   |

# System Type

|  | Store and Forward: Interactive Voice Response System (IVR) | Store-and-Forward: Biometric Remote Patient Monitoring | Other Store-and-Forward Systems: Other than IVR & Biometrics (e.g. Imaging, Consultation Notes, etc.) (Please List)              | Real-Time Biometric Remote Patient Monitoring (exists with Store-and-Forward as well) | Real-Time Interactive Two-Way Video Conferencing with Clinician |
|--|--|--|--|---|---|
| INDEPENDA, Inc.<br>www.independa.com   | No   | Yes  | No   | Yes   | Yes   |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | No   | Yes  | Yes; Wound Image, Medication Prescription, Medication record, Consulting Note, Activity record, Pain scale, Fall, Bowel movement | Yes   | Yes   |
| LILAH™<br>www.constantcaretechnology.com                                     | No   | Yes  | Yes; Alerts, Medication Reminders, Patient Health Questionnaire  | Yes   | Yes   |
| Medocity Silver<br>www.medocity.com  | No   | Yes  | Yes; Physician Notes, Patient Reported Outcomes, Secure Messaging  | Yes   | Yes   |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes  | Yes  | Yes; Audio/Video messaging including video clips, assessment questionnaire, responses to Q&A via touchscreen                     | Yes   | Yes   |
| Philips<br>www.hospitaltohome.philips.com                                    | No   | Yes  | Yes; Medication adherence, International Normalized Ratio (INR), medical alert, fall detection, sleep and home oxygen            | Yes   | Yes   |
| Viterion Digital Health<br>www.viterion.com                                  | No   | Yes  | Yes: BYOD Web, Labs, Wound Management, Consultation Notes  | Yes   | No  |
| VRI<br>http://vricares.com   | Yes  | Yes  | Yes; Triage Notes, Falls, Activity, Medication, Biometrics   | Yes   | No  |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No   | No   | Yes; Data, Wound Imaging, Notes  | No  | Yes   |

# Embodiment

|   | Single-User/Patient Home Base Unit | Single-User/Patient Mobile/Wearable Unit | Staff-Operated Multi-User Mobile Unit | Multi-User Unit/Kiosk |
|---|------------------------------------|--|---------------------------------------|-----------------------|
| Advantage Home Telehealth<br><a href="http://www.Advtelehealth.com">www.Advtelehealth.com</a>                             | Yes                                | Yes                                      | Yes                                   | Yes                   |
| Ambio Health<br><a href="https://ambiohealth.com">https://ambiohealth.com</a>   | Yes                                | No                                       | No                                    | No                    |
| Avizia<br><a href="http://www.avizia.com">www.avizia.com</a>  | Yes                                | Yes                                      | Yes                                   | No                    |
| Care at Hand<br><a href="http://careathand.com">http://careathand.com</a>   | No                                 | No                                       | Yes                                   | No                    |
| CareConnection®<br><a href="http://www.constantcaretechnology.com">www.constantcaretechnology.com</a>                     | No                                 | No                                       | Yes                                   | Yes                   |
| Connected for Life <sup>sm</sup><br><a href="http://www.familyhealthnetwork.com">www.familyhealthnetwork.com</a>          | Yes                                | Yes                                      | Yes                                   | Yes                   |
| EarlySense<br><a href="http://www.earlysense.com">www.earlysense.com</a>  | Yes                                | No                                       | No                                    | Yes                   |
| Honeywell Life Care Solutions - Genesis DM<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a>    | Yes                                | No                                       | No                                    | Yes                   |
| Honeywell Life Care Solutions - Genesis Touch<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a> | Yes                                | No                                       | No                                    | No                    |
| IDEAL LIFE<br><a href="http://www.ideallifeonline.com">www.ideallifeonline.com</a>  | Yes                                | Yes                                      | Yes                                   | Yes                   |



# Embodiment

|  | Single-User/Patient Home Base Unit | Single-User/Patient Mobile/Wearable Unit | Staff-Operated Multi-User Mobile Unit | Multi-User Unit/Kiosk |
|--|------------------------------------|--|---------------------------------------|-----------------------|
| INDEPENDA, Inc.<br>www.independa.com   | Yes                                | Yes                                      | Yes                                   | Yes                   |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                                | Yes                                      | Yes                                   | No                    |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes                                | No                                       | No                                    | No                    |
| Medocity Silver<br>www.medocity.com  | Yes                                | No                                       | Yes                                   | Yes                   |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes                                | Yes                                      | No                                    | No                    |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                                | Yes                                      | No                                    | No                    |
| Viterion Digital Health<br>www.viterion.com                                  | Yes                                | Yes                                      | No                                    | No                    |
| VRI<br>http://vricares.com   | Yes                                | Yes                                      | No                                    | No                    |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No                                 | No                                       | Yes                                   | No                    |

# Program Development & Support Offered

|  | Program Development (Planning, Business Model Templates, etc.) | Telehealth/RPM Nurse Services | Other Store-and-Forward Clinician Services | Real-Time Interactive Video Conferencing with Physician/ Clinician Services | Physician Engagement Services | Patient Education | Patient Engagement | Family Engagement | Other (Please List)  |
|--|--|-------------------------------|--|---|-------------------------------|-------------------|--------------------|-------------------|--|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes  | Yes                           | Yes  | No  | Yes                           | Yes               | Yes                | Yes               | Patient Parameters customizable by PMD and Monitor.  |
| Ambio Health<br>https://ambiohealth.com                                    | Yes  | Yes                           | No   | No  | No                            | Yes               | Yes                | Yes               | Clinical content is customizable by provider. Telehealth/RPM Nurse service provided by Ambio partners. |
| Avizia<br>www.avizia.com   | Yes  | No                            | Yes  | No  | No                            | No                | No                 | No                | N/A  |
| Care at Hand<br>http://careathand.com                                      | No   | No                            | Yes  | No  | No                            | Yes               | Yes                | Yes               | Quality Improvement, Business acumen, Quality measurement advisory services.                           |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes  | No                            | Yes  | No  | No                            | No                | No                 | No                | Threshold breach alerts customizable; measurements offer modifier options (e.g. O2 via mask).          |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | No   | Yes                           | No   | Yes   | Yes                           | Yes               | Yes                | Yes               | Clinical content is customizable by provider. Shareable with care team, including family.              |
| EarlySense<br>www.earlysense.com   | No   | Yes                           | Yes  | No  | No                            | No                | No                 | No                | Staff Education and Management Tools.  |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes  | Yes                           | Yes  | No  | Yes                           | Yes               | Yes                | Yes               | Channel Marketing Support Program, Online training and resources.                                      |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Channel Marketing Support Program, Online training and resources.                                      |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Program design, setup, enrollment services, end user engagement, training and resources.               |

# Program Development & Support Offered

|  | Program Development (Planning, Business Model Templates, etc.) | Telehealth/RPM Nurse Services | Other Store-and-Forward Clinician Services | Real-Time Interactive Video Conferencing with Physician/ Clinician Services | Physician Engagement Services | Patient Education | Patient Engagement | Family Engagement | Other (Please List)   |
|--|--|-------------------------------|--|---|-------------------------------|-------------------|--------------------|-------------------|---|
| INDEPENDA, Inc.<br>www.independa.com   | Yes  | No                            | No   | Yes   | No                            | Yes               | Yes                | Yes               | N/A   |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Comprehensive Population Health Management consulting including of physicians, veterans of P4P delivery models and veterans of telehealth and telemedicine for end-to-end program design and implementation, and Protocols and surveys (clinical & satisfaction) customizable by provider. Interoperable with EHR/EMR and pop health tools. |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes  | No                            | Yes  | Yes   | No                            | No                | Yes                | Yes               | Medication reminders, patient self questionnaire customizable; alerting systems customizable for practitioners, caregivers, family.   |
| Medocity Silver<br>www.medocity.com  | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Customizable platform for any primary disease and co-morbidities, risk level and care level needs, social connectivity, secure messaging, customizable resources and education. Fully configurable clinician dashboard with real time data exchange.  |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Turnkey materials and ongoing program development and support. Multi-stakeholder(patient, family, caregiver, clinician) engagement.   |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes  | Yes                           | Yes  | Yes   | Yes                           | Yes               | Yes                | Yes               | Expert consulting to achieve full ROI from customer's investment.   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes  | Yes                           | Yes  | No  | Yes                           | Yes               | Yes                | Yes               | We work with our partners to work with their disease management protocols and customize to meet their population health needs, including qualitative health questions.  |
| VRI<br>http://vricares.com   | Yes  | Yes                           | Yes  | No  | Yes                           | Yes               | Yes                | Yes               | Program design and outcomes metrics are customizable. Account Management and Day to Day Customer Service Contact Assigned. Quarterly Outcomes Reporting/Planning/ Collaboration Meetings offered.   |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No   | No                            | Yes  | No  | No                            | No                | No                 | No                | N/A   |

# Available Ancillary Sensors/ Devices

|   | Stethoscope | Temperature Probe | Blood Pressure Cuff | Weight Scale | Heart Rate | Peak Flow | Glucometer | Pulse Oximeter | Pulse Waveform | Spirometer | EKG/ECG | High-Definition Still Camera |
|---|-------------|-------------------|---------------------|--------------|------------|-----------|------------|----------------|----------------|------------|---------|------------------------------|
| Advantage Home Telehealth<br><a href="http://www.Advtelehealth.com">www.Advtelehealth.com</a>                             | No          | No                | Yes                 | Yes          | Yes        | No        | Yes        | Yes            | No             | No         | No      | No                           |
| Ambio Health<br><a href="https://ambiohealth.com">https://ambiohealth.com</a>   | No          | No                | Yes                 | Yes          | Yes        | No        | Yes        | No             | No             | No         | No      | No                           |
| Avizia<br><a href="http://www.avizia.com">www.avizia.com</a>  | Yes         | No                | No                  | Yes          | No         | No        | No         | No             | No             | No         | No      | No                           |
| Care at Hand<br><a href="http://careathand.com">http://careathand.com</a>   | No          | No                | No                  | No           | No         | No        | No         | No             | No             | No         | No      | No                           |
| CareConnection®<br><a href="http://www.constantcaretechnology.com">www.constantcaretechnology.com</a>                     | No          | Yes               | Yes                 | Yes          | Yes        | No        | No         | Yes            | Yes            | No         | No      | No                           |
| Connected for Life <sup>sm</sup><br><a href="http://www.familyhealthnetwork.com">www.familyhealthnetwork.com</a>          | No          | Yes               | Yes                 | Yes          | Yes        | Yes       | Yes        | Yes            | Yes            | Yes        | Yes     | Yes                          |
| EarlySense<br><a href="http://www.earlysense.com">www.earlysense.com</a>  | No          | No                | No                  | No           | Yes        | No        | No         | Yes            | No             | No         | No      | No                           |
| Honeywell Life Care Solutions - Genesis DM<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a>    | No          | Yes               | Yes                 | Yes          | Yes        | Yes       | Yes        | Yes            | No             | No         | No      | No                           |
| Honeywell Life Care Solutions - Genesis Touch<br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a> | No          | No                | Yes                 | Yes          | Yes        | Yes       | Yes        | Yes            | No             | No         | No      | Yes                          |
| IDEAL LIFE<br><a href="http://www.ideallifeonline.com">www.ideallifeonline.com</a>  | No          | Yes               | Yes                 | Yes          | Yes        | Yes       | Yes        | Yes            | No             | Yes        | No      | No                           |

## Available Ancillary Sensors/ Devices

|  | High-Definition Video Camera | Others (Please Specify)   | Are Sensors/Devices Proprietary or Off The Shelf or Both? | Notes on Specialty Sensors Offered  | Sensor Connectivity |          |   |  |
|--|------------------------------|---|---|---|---------------------|----------|---|--|
|  |                              |   |   |   | Wired               | Wireless | Others (Please Specify)   | Do any sensors/devices require batteries? (If so, please list)                       |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | No                           | N/A   | Off The Shelf   | N/A   | No                  | Yes      | N/A   | Yes; BP, Scale, Ox   |
| Ambio Health<br>https://ambiohealth.com                                    | No                           | N/A   | Both  | N/A   | No                  | Yes      | N/A   | Yes; All   |
| Avizia<br>www.avizia.com   | No                           | Yes; All in one scope device  | N/A   | A majority of devices integrate w/ our hardware and software platform, Avizia is device agnostic. | Yes                 | Yes      | N/A   | Yes; stethoscopes & multi-scope device   |
| Care at Hand<br>http://careathand.com                                      | No                           | Yes; Data captured via any mobile device with a browser via worker or self report | Off The Shelf   | Data captured via any mobile device via worker or self report                                     | No                  | No       | Data captured via any mobile device with a browser via worker or self report. | N/A  |
| CareConnection®<br>www.constantcaretechnology.com                          | No                           | N/A   | Both  | N/A   | Yes                 | Yes      | Limited manual entry  | Yes; All require batteries or AC charge  |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes                          | Yes; Motion sensors   | Both  | Lifestyle/fitness device  | No                  | Yes      | Yes   | Yes; All of bluetooth require some type of battery or recharging.                    |
| EarlySense<br>www.earlysense.com   | No                           | Yes; Motion sensors, HR, RR, SpO2   | Both  | Contact-Free (Motion, HR, RR)   | Yes                 | No       | N/A   | No   |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | No                           | N/A   | Both  | Some Bluetooth  | Yes                 | Yes      | N/A   | No   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | No                           | N/A   | Both  | All Bluetooth   | No                  | Yes      | N/A   | Yes; heart rate, pulse oximeter, blood pressure, weight scale, peak flow, glucometer |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | No                           | N/A   | Both  | N/A   | Yes                 | Yes      | N/A   | Yes; Scale, BP, glucometer   |



## Available Ancillary Sensors/ Devices

|  | High-Definition Video Camera | Others (Please Specify)   | Are Sensors/Devices Proprietary or Off The Shelf or Both? | Notes on Specialty Sensors Offered  | Sensor Connectivity |          |                         |   |
|--|------------------------------|---|---|---|---------------------|----------|-------------------------|---|
|  |                              |   |   |   | Wired               | Wireless | Others (Please Specify) | Do any sensors/ devices require batteries? (If so, please list)           |
| INDEPENDA, Inc.<br>www.independa.com   | No                           | Yes; Motion sensors   | Off The Shelf   | Custom Bluetooth or manual options available.   | Yes                 | Yes      | Manual entry in phone   | Yes; Blood Pressure, Weight Scale, Heart Rate, Glucometer, Pulse Oximeter |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                          | Yes; Activity and Motion  | Both  | N/A   | No                  | Yes      | Bluetooth or Manual     | Yes; All Attached Devices   |
| LILAH™<br>www.constantcaretechnology.com                                     | No                           | Yes; 2-way video  | Both  | N/A   | No                  | Yes      | N/A                     | Yes; All require batteries or AC charge                                   |
| Medocity Silver<br>www.medocity.com  | Yes                          | N/A   | Off The Shelf   | Passive capture or manual input, ability to capture wearable devices.   | No                  | Yes      | Bluetooth               | Yes; listed items.  |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes                          | N/A   | Both  | Bluetooth options available   | Yes                 | Yes      | Manual Entry            | Yes; BT peripherals, glucose meters                                       |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                          | Yes; CPAP for sleep apnea, portable and stationary oxygen, remote drug delivery, medical alert, fall detection. | Both  | Bluetooth / Wif Enabled   | No                  | Yes      | Patient Worn Biosensor  | Yes; BP, Pulse Ox, weight scale   |
| Viterion Digital Health<br>www.viterion.com                                  | No                           | "Yes: PT/INR, Hydration, Yes: Activity, Fall, Fall Risk Assessment"   | Both  | PERS Pendant with patented fall detection, Activity, Fall Risk Assessment.  | Yes                 | Yes      | Manual Entry            | Yes; SpO2, BP, Scale  |
| VRI<br>http://vricares.com   | No                           | Yes; Asthma Sensors   | Both  | Inactivity and Fall Detection Capabilities Medication Adherence Monitoring. Single device Mobile PERS + Biometric Vitals. | Yes                 | Yes      | N/A                     | Yes; Blood Pressure Monitor, Pulse Ox, Weight Scale, Glucometer           |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No                           | N/A   | Off The Shelf   | N/A   | No                  | Yes      | N/A                     | Yes; Built into Mobile Device   |

# Front-End Hardware Unit User/Patient Interface & Communications

|  | Login Modality, Please list if applicable (e.g. scan card, PIN) | Touch Screen | Audible Prompts | Visual Prompts | Low Vision Support | Standard Disease-Specific Questionnaires | Customizable Questionnaires | Biometric Thresholds are Customizable | Branching Logic Based on Biometric Data and User's/Patient's Responses | Communications Modality (R=Required, P=Preferred, A=Available, N/A= Not Available/ Adequate) |                                  |                    |                       |  |   |
|--|---|--------------|-----------------|----------------|--------------------|--|-----------------------------|---------------------------------------|--|--|----------------------------------|--------------------|-----------------------|--|---|
|  |   |              |                 |                |                    |  |                             |                                       |  | DSL Internet Connectivity  | High-Speed Internet Connectivity | Wi-Fi Connectivity | Cellular Connectivity | Minimum Internet Connectivity Speed Required | Minimum Internet Connectivity Speed Required        |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | PIN, Login and Password   | Yes          | Yes             | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | No   | N/A  | N/A                              | N/A                | A                     | N/A  | 1 Mbs   |
| Ambio Health<br>https://ambiohealth.com                                    | Password  | No           | Yes             | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | Yes  | N/A  | P                                | P                  | N/A                   | P  | 256kbps   |
| Avizia<br>www.avizia.com   | Username/ Password  | Yes          | No              | Yes            | Yes                | Yes                                      | Yes                         | No                                    | No   | A  | A                                | P                  | A                     | A  | 256kbps   |
| Care at Hand<br>http://careathand.com                                      | User Name & Password  | Yes          | No              | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | Yes  | N/A  | N/A                              | N/A                | A                     | P  | Minimum Internet Connectivity Speed Required        |
| CareConnection®<br>www.constantcaretechnology.com                          | "UserName/ Password"  | Yes          | No              | Yes            | No                 | No                                       | No                          | Yes                                   | No   | N/A  | N/A                              | N/A                | R                     | N/A  | 1 Mbs   |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | User Name & Password  | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | N/A  | A                                | A                  | A                     | A  | 1 mbs   |
| EarlySense<br>www.earlysense.com   | N/A   | Yes          | Yes             | Yes            | No                 | No                                       | No                          | Yes                                   | No   | N/A  | N/A                              | N/A                | A                     | N/A  | 2 Mbs   |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Optional Magnetic Card Reader                                   | No           | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | No   | A  | N/A                              | N/A                | N/A                   | A  | N/A   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | N/A   | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | No   | N/A  | N/A                              | N/A                | A                     | A  | When Using Video recommend 1.0 Mbs Up/4.0 Mbs Down. |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Card and/or PIN   | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | A                  | A                     | A  | 64 kbs  |



# Front-End Hardware Unit User/Patient Interface & Communications

|  | Login Modality, Please list if applicable (e.g. scan card, PIN) | Touch Screen | Audible Prompts | Visual Prompts | Low Vision Support | Standard Disease-Specific Questionnaires | Customizable Questionnaires | Biometric Thresholds are Customizable | Branching Logic Based on Biometric Data and User's/Patient's Responses | Communications Modality (R=Required, P=Preferred, A=Available, N/A= Not Available/ Adequate) |                                  |                    |                       |  |  |
|--|---|--------------|-----------------|----------------|--------------------|--|-----------------------------|---------------------------------------|--|--|----------------------------------|--------------------|-----------------------|--|--|
|  |   |              |                 |                |                    |  |                             |                                       |  | DSL Internet Connectivity  | High-Speed Internet Connectivity | Wi-Fi Connectivity | Cellular Connectivity | Minimum Internet Connectivity Speed Required | Minimum Internet Connectivity Speed Required |
| INDEPENDA, Inc.<br>www.independa.com   | User Name & Password  | No           | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | R                  | A                     | P  | 1 Mbps                                       |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | UN and PSW  | Yes          | Yes             | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | Yes  | N/A  | N/A                              | N/A                | P                     | P  | When Using Video<br>200 Kbs Up/Down          |
| LILAH™<br>www.constantcaretechnology.com                                     | N/A   | Yes          | Yes             | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | No   | N/A  | A                                | P                  | P                     | A  | 1 Mbps                                       |
| Medocity Silver<br>www.medocity.com  | E-mail and Password   | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | N/A                              | P                  | P                     | P  | 512 Kbps                                     |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Various - Username, Password, Phonenumber                       | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | A                  | A                     | A  | Various (multiple platforms available)       |
| Philips<br>www.hospitaltohome.philips.com                                    | PIN   | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | A                  | A                     | A  | POTS   |
| Viterion Digital Health<br>www.viterion.com                                  | PIN   | Yes          | Yes             | Yes            | Yes                | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | A                  | A                     | A  | N/A  |
| VRI<br>http://vricare.com  | Password  | No           | Yes             | Yes            | No                 | Yes                                      | Yes                         | Yes                                   | Yes  | A  | A                                | A                  | N/A                   | A  | 1 Mbps                                       |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Secure Username & Password                                      | Yes          | No              | Yes            | No                 | Yes                                      | No                          | No                                    | No   | N/A  | A                                | P                  | A                     | N/A  | 3Mbps  |

# Hardware and Software Requirements - Front End

|  | Minimum Processor Speed, Hard Drive Storage, RAM requirements, if any applicable | Operating System (OS) - Windows | Operating System (OS) - Apple | Operating System (OS) - Unix/Linux | Network Specifications | Wireless Specifications | Supported by modern browsers (CSS3/HTML5) | Minimum Internet/Bandwidth Specifications | Miscellaneous Software/Applets Needed (i.e. Citrix) | Miscellaneous Reporting Specifications (i.e. Crystal Reports) | Scalability       |
|--|--|---------------------------------|-------------------------------|------------------------------------|------------------------|-------------------------|---|---|---|---|-------------------|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Intel Processor  | Yes                             | No                            | N/A                                | Internet Connectivity  | Bluetooth               | Yes                                       | Internet Connectivity                     | PDF Reader  | N/A   | Yes               |
| Ambio Health<br>https://ambiohealth.com                                    | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | 900MHz                  | Yes                                       | Internet Connectivity                     | Internet Browser                                    | None  | Yes               |
| Avizia<br>www.avizia.com   | Agnostic   | Yes                             | Yes                           | No                                 | Internet Connectivity  | Exporting enabled       | 2.4 and 5ghz bands                        | Yes                                       | Internet Connectivity                               | N/A   | Exporting enabled |
| Care at Hand<br>http://careathand.com                                      | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | N/A                     | Yes                                       | Internet Connectivity                     | N/A   | N/A   | Yes               |
| CareConnection®<br>www.constantcaretechnology.com                          | Agnostic   | Yes                             | No                            | No                                 | Internet Connectivity  | Bluetooth               | Yes                                       | Internet Connectivity                     | N/A   | N/A   | Yes               |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | Bluetooth               | Yes                                       | 1 MB                                      | PDF Reader  | Exporting enabled   | Yes               |
| EarlySense<br>www.earlysense.com   | N/A  | No                              | No                            | Yes                                | Private Network        | 802.11b/g/n             | No  | 2Mbps                                     | cygwin  | PDF/CSV   | Yes               |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | N/A  | No                              | No                            | No                                 | Internet Connectivity  | Bluetooth               | N/A                                       | Any                                       | LifeStream Manager                                  | Integrated  | Yes               |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | N/A  | No                              | No                            | No                                 | Internet Connectivity  | Bluetooth               | N/A                                       | Any                                       | LifeStream Manager                                  | Integrated  | Yes               |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | N/A  | N/A                             | N/A                           | N/A                                | N/A                    | Bluetooth               | Yes                                       | N/A                                       | N/A   | N/A   | Yes               |



# Hardware and Software Requirements - Front End

|  | Minimum Processor Speed, Hard Drive Storage, RAM requirements, if any applicable | Operating System (OS) - Windows | Operating System (OS) - Apple | Operating System (OS) - Unix/Linux | Network Specifications                       | Wireless Specifications | Supported by modern browsers (CSS3/HTML5) | Minimum Internet/Bandwidth Specifications | Miscellaneous Software/Applets Needed (i.e. Citrix)            | Miscellaneous Reporting Specifications (i.e. Crystal Reports) | Scalability |
|--|--|---------------------------------|-------------------------------|------------------------------------|--|-------------------------|---|---|--|---|-------------|
| INDEPENDA, Inc.<br>www.independa.com   | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity                        | N/A                     | Yes                                       | Internet Connectivity                     | None   | N/A   | Yes         |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity                        | Bluetooth, Wifi         | Yes                                       | Internet Connectivity                     | Java   | Preferred Vendors   | Yes         |
| LILAH™<br>www.constantcaretechnology.com                                     | Agnostic   | No                              | No                            | No                                 | Internet Connectivity                        | Bluetooth               | Yes                                       | Internet Connectivity                     | N/A  | N/A   | Yes         |
| Medocity Silver<br>www.medocity.com  | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity                        | Bluetooth               | Yes                                       | Internet Connectivity                     | PDF Reader   | N/A   | Yes         |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | N/A  | Yes                             | Yes                           | Yes                                | Broadband WiFi (600Kb/s+) Or Cellular 4G LTE | Bluetooth WiFi          | Yes                                       | 600Kb/s Up and Down for Video             | N/A  | N/A   | Yes         |
| Philips<br>www.hospitaltohome.philips.com                                    | Agnostic   | Yes                             | N/A                           | N/A                                | Internet Connectivity                        | Bluetooth               | Yes                                       | Internet Connectivity                     | None   | Yes   | Yes         |
| Viterion Digital Health<br>www.viterion.com                                  | Agnostic   | Yes                             | No                            | No                                 | Internet Connectivity                        | Bluetooth               | Yes                                       | Internet Connectivity                     | PDF Reader   | Crystal Reports   | Yes         |
| VRI<br>http://vricares.com   | Agnostic   | N/A                             | N/A                           | N/A                                | Internet Connectivity                        | N/A                     | Yes                                       | Internet Connectivity                     | PDF Reader; Excel/ Spreadsheet software for downloaded reports | Exporting enabled   | Yes         |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Agnostic   | Yes                             | Yes                           | No                                 | Internet Connectivity                        | N/A                     | Yes                                       | Broadband                                 | PDF Reader   | Exporting enabled. BI available mid-2014                      | Yes         |

## Hardware and Software Requirements - Front End

|  |             |                        |                                    |               |                                |  |                        |                     |   | Mobile              |                        |                 |                        |                     |  | Notes |
|--|-------------|------------------------|------------------------------------|---------------|--------------------------------|--|------------------------|---------------------|---|---------------------|------------------------|-----------------|------------------------|---------------------|--|-------|
|  | Local Model | 3rd-Party Hosted Model | Software as a Service Model (SaaS) | Remote Access | Off-Line Functionality Support | Ability to Store/Handle Attachments (Insurance card, Historical Notes, etc.) | Available for Purchase | Available for Lease | Cellular Carriers that Support Solution (Please List) | Mobile OS - Android | Mobile OS - BlackBerry | Mobile OS - iOS | Mobile OS - Unix/Linux | Mobile OS - Windows | Mobile-Optimized Interface (through dedicated app. Mobile optimized web pages) |       |
| INDEPENDA, Inc.<br>www.independa.com   | No          | Yes                    | Yes                                | Yes           | No                             | No   | Yes                    | Yes                 | Agnostic  | Yes                 | Yes                    | Yes             | Yes                    | Yes                 | Yes  |       |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | N/A         | Yes                    | Yes                                | Yes           | Yes                            | Yes  | Yes                    | Yes                 | Agnostic  | Yes                 | No                     | Yes             | Yes                    | No                  | Yes  |       |
| LILAH™<br>www.constantcaretechnology.com                                     | N/A         | N/A                    | Yes                                | Yes           | Yes                            | N/A  | Yes                    | Yes                 | Agnostic  | Yes                 | No                     | No              | No                     | No                  | Yes  |       |
| Medocity Silver<br>www.medocity.com  | No          | Yes                    | Yes                                | Yes           | No                             | Yes  | Yes                    | Yes                 | Agnostic  | Yes                 | No                     | Yes             | No                     | No                  | Yes  |       |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes         | Yes                    | Yes                                | Yes           | No                             | Yes  | No                     | Yes                 | Multiple  | Yes                 | No                     | Yes             | No                     | No                  | Yes  |       |
| Philips<br>www.hospitaltohome.philips.com                                    | No          | Yes                    | Yes                                | Yes           | Yes                            | Yes  | Yes                    | Yes                 | Multiple  | Yes                 | No                     | Yes             | No                     | Yes                 | Yes  |       |
| Viterion Digital Health<br>www.viterion.com                                  | Yes         | Yes                    | Yes                                | Yes           | Yes                            | Yes  | Yes                    | Yes                 | All   | Yes                 | No                     | No              | No                     | Yes                 | Yes  |       |
| VRI<br>http://vricares.com   | No          | No                     | Yes                                | Yes           | No                             | No   | No                     | Yes                 | Agnostic  | N/A                 | N/A                    | N/A             | N/A                    | N/A                 | Yes  |       |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No          | No                     | Yes                                | Yes           | Yes                            | No   | No                     | Yes                 | Camera built in to mobile device                      | Yes                 | No                     | Yes             | No                     | Yes                 | Yes  |       |

| Front-End Unit Support   | Educational Self-Management Materials          |                                    |                                    | Front-End Unit Multi-Language Support |          |           |        |         |        |        |       |      |            |        |        |                        |  | Remote Updates | Remote Configuration Capability |
|--|--|------------------------------------|------------------------------------|---------------------------------------|----------|-----------|--------|---------|--------|--------|-------|------|------------|--------|--------|------------------------|--|----------------|---------------------------------|
|  | On-Screen Educational Self-Management Material | Self-Management Educational Audios | Self-Management Educational Videos | Spanish                               | Mandarin | Cantonese | Korean | Russian | French | German | Hindi | Urdu | Portuguese | Arabic | Hebrew | Other (please specify) | Other (please specify)   |                |                                 |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | No   | No                                 | No                                 | Yes                                   | Yes      | Yes       | Yes    | Yes     | Yes    | Yes    | Yes   | Yes  | Yes        | Yes    | Yes    | Yes                    | Additional Languages by request.                                       | Yes            | Yes                             |
| Ambio Health<br>https://ambiohealth.com                                    | Yes  | No                                 | Yes                                | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | Additional languages by customer request.                              | Yes            | Yes                             |
| Avizia<br>www.avizia.com   | No   | No                                 | No                                 | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | Language translation available upon request.                           | Yes            | No                              |
| Care at Hand<br>http://careathand.com                                      | Yes  | Yes                                | Yes                                | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | Additional languages by customer request                               | Yes            | Yes                             |
| CareConnection®<br>www.constantcaretechnology.com                          | No   | No                                 | No                                 | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | N/A  | Yes            | Yes                             |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes  | Yes                                | Yes                                | Yes                                   | Yes      | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | Additional laugauges by customer Request.                              | Yes            | Yes                             |
| EarlySense<br>www.earlysense.com   | No   | No                                 | No                                 | Yes                                   | Yes      | No        | No     | No      | No     | No     | Yes   | No   | No         | No     | No     | Yes                    | Dutch, Italian.  | Yes            | Yes                             |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes  | Yes                                | No                                 | Yes                                   | Yes      | No        | No     | No      | Yes    | Yes    | Yes   | Yes  | Yes        | Yes    | No     | No                     | UK English, Armenian, Polish, Italian, Welsh, Bengali, Punjabi, Dutch. | Yes            | Yes                             |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes  | Yes                                | No                                 | Yes                                   | Yes      | No        | No     | No      | No     | Yes    | No    | No   | No         | No     | No     | No                     | N/A  | Yes            | Yes                             |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes  | No                                 | Yes                                | Yes                                   | Yes      | Yes       | Yes    | Yes     | Yes    | Yes    | Yes   | No   | No         | Yes    | No     | Yes                    | N/A  | Yes            | Yes                             |

# Front-End Unit Support

|  | Educational Self-Management Materials          |                                    |                                    | Front-End Unit Multi-Language Support |          |           |        |         |        |        |       |      |            |        |        |                        |   | Remote Updates | Remote Configuration Capability |
|--|--|------------------------------------|------------------------------------|---------------------------------------|----------|-----------|--------|---------|--------|--------|-------|------|------------|--------|--------|------------------------|---|----------------|---------------------------------|
|  | On-Screen Educational Self-Management Material | Self-Management Educational Audios | Self-Management Educational Videos | Spanish                               | Mandarin | Cantonese | Korean | Russian | French | German | Hindi | Urdu | Portuguese | Arabic | Hebrew | Other (please specify) | Other (please specify)  |                |                                 |
| INDEPENDA, Inc.<br>www.independa.com   | Yes  | Yes                                | Yes                                | Yes                                   | Yes      | Yes       | Yes    | Yes     | Yes    | Yes    | Yes   | Yes  | Yes        | Yes    | No     | Yes                    | Comprehensive language support via an Internationalization Kit. | Yes            | Yes                             |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes  | Yes                                | Yes                                | Yes                                   | No       | Yes       | No     | Yes     | No     | No     | No    | No   | No         | No     | No     | No                     | Vietnamese; Additional languages by customer request.           | Yes            | Yes                             |
| LILAH™<br>www.constantcaretechnology.com                                     | No   | No                                 | No                                 | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | N/A   | Yes            | Yes                             |
| Medocity Silver<br>www.medocity.com  | Yes  | Yes                                | Yes                                | Yes                                   | Yes      | No        | No     | No      | Yes    | Yes    | No    | No   | No         | No     | No     | No                     | Can be customized to any language for client.                   | Yes            | Yes                             |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes  | Yes                                | No                                 | Yes                                   | Yes      | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | Additional languages upon customer request.                     | Yes            | Yes                             |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes  | Yes                                | Yes                                | Yes                                   | Yes      | Yes       | Yes    | No      | No     | Yes    | Yes   | No   | No         | No     | No     | No                     | N/A   | Yes            | Yes                             |
| Viterion Digital Health<br>www.viterion.com                                  | Yes  | Yes                                | Yes                                | Yes                                   | Yes      | Yes       | Yes    | Yes     | Yes    | Yes    | Yes   | Yes  | Yes        | Yes    | Yes    | Yes                    | Additional languages at customer request.                       | Yes            | Yes                             |
| VRI<br>http://vricares.com   | No   | No                                 | No                                 | Yes                                   | Yes      | Yes       | Yes    | Yes     | Yes    | Yes    | Yes   | Yes  | Yes        | Yes    | Yes    | Yes                    | Use Pacific Interpreters for all other languages.               | Yes            | No                              |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Yes  | No                                 | Yes                                | Yes                                   | No       | No        | No     | No      | No     | No     | No    | No   | No         | No     | No     | No                     | N/A   | Yes            | Yes                             |





# Reports and Personal Health Record (PHR)/EHR Access

|  | Health Record/Report Access provided to the Following External Parties |                                       |                            |  |                          |                                      |        |   |
|--|--|---------------------------------------|----------------------------|--|--------------------------|--------------------------------------|--------|---|
|  | Customizable Reports   | Ability to Schedule Automatic Reports | Client/Patient's Physician | Client/Patient's Nurse/ Other Licensed Clinician | Client/Patient/User/Self | Care Manager/ Professional Caregiver | Family | Other (please specify)  |
| INDEPENDA, Inc.<br>www.independa.com   | Yes  | Yes                                   | No                         | No   | Yes                      | Yes                                  | Yes    | Anyone authorized; custom integration with EMR/EHR software available.  |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes  | Yes                                   | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | PHR available to authorized care team members, Multiple EMR interfaces available, others can be developed upon request. |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes  | Yes                                   | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | HL7 interface to EMR/EHR.   |
| Medocity Silver<br>www.medocity.com  | No   | No                                    | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | HL7 and CCDA interface to EMR/EHR.  |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes  | No                                    | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | Multiple EMR interfaces available, including direct link to the Medicity HIE. Others can be developed upon request.     |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes  | Yes                                   | Yes                        | Yes  | No                       | Yes                                  | No     | HL7 Interoperability to EHR vendor for data integration   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes  | Yes                                   | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | HL7 interface to EMR/EHR or export to enterprise data warehouse.  |
| VRI<br>http://vricares.com   | Yes  | Yes                                   | Yes                        | Yes  | Yes                      | Yes                                  | Yes    | N/A   |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Yes  | No                                    | Yes                        | Yes  | No                       | No                                   | No     | Anyone authorized.  |

# Alerts and Chronic Disease Management Decision Support

|  | Alerts can be sent to the Following External Parties |   |                           |                                      |        |  | Alert Sending Modality |                            |        |              |  |
|--|--|---|---------------------------|--------------------------------------|--------|--|------------------------|----------------------------|--------|--------------|--|
|  | Client/Patient's Physician                           | Client/Patient's Nurse/Other Licensed Clinician | Client/Patient/User/ Self | Care Manager/ Professional Caregiver | Family | Other (please specify)   | Pager                  | Telephone (Voice Messages) | E-Mail | Text Message | Other (Please Specify)   |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes  | Yes   | Yes                       | Yes                                  | Yes    | Monitor receives all alerts, and contacts, patient, nurse or provider.                       | Yes                    | Yes                        | Yes    | Yes          | Alerts within system.  |
| Ambio Health<br>https://ambiohealth.com                                    | Yes  | Yes   | Yes                       | Yes                                  | Yes    | Alert services may be customized.  | No                     | Yes                        | Yes    | Yes          | Alerts within system.  |
| Avizia<br>www.avizia.com   | Yes  | Yes   | Yes                       | Yes                                  | Yes    | N/A  | Yes                    | Yes                        | Yes    | Yes          | Secure HIPAA compliant messaging, audio calls, and video conferencing is included. |
| Care at Hand<br>http://careathand.com                                      | Yes  | Yes   | Yes                       | Yes                                  | Yes    | Alert services may be customized but decision support recommends specific alerting patterns. | No                     | No                         | Yes    | Yes          | Alerts within system available via browser.  |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes  | Yes   | No                        | Yes                                  | No     | Customizable   | No                     | No                         | No     | No           | Instant message alerts within system.  |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes  | Yes   | Yes                       | Yes                                  | Yes    | Yes  | Yes                    | No                         | Yes    | Yes          | Alerts within system.  |
| EarlySense<br>www.earlysense.com   | No   | Yes   | No                        | Yes                                  | Yes    | N/A  | Yes                    | No                         | Yes    | Yes          | Central Display, Bedside, Hand Held Devices.                                       |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | No   | Yes   | Yes                       | Yes                                  | No     | N/A  | No                     | No                         | No     | No           | Alerts sent ONLY through system.   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | No   | Yes   | Yes                       | Yes                                  | No     | N/A  | No                     | No                         | No     | No           | Alerts sent ONLY through system.   |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes  | Yes   | Yes                       | Yes                                  | Yes    | Alerts are Customizable  | Yes                    | No                         | Yes    | Yes          | Any mobile device.   |

# Alerts and Chronic Disease Management Decision Support

|  | Alerts can be sent to the Following External Parties |   |                          |                                     |        |   | Alert Sending Modality |                            |        |              |  |
|--|--|---|--------------------------|-------------------------------------|--------|---|------------------------|----------------------------|--------|--------------|--|
|  | Client/Patient's Physician                           | Client/Patient's Nurse/Other Licensed Clinician | Client/Patient/User/Self | Care Manager/Professional Caregiver | Family | Other (please specify)  | Pager                  | Telephone (Voice Messages) | E-Mail | Text Message | Other (Please Specify)   |
| INDEPENDA, Inc.<br>www.independa.com   | No   | Yes   | Yes                      | Yes                                 | Yes    | N/A   | Yes                    | Yes                        | Yes    | Yes          | Multiple recipients can receive alerts.  |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes  | Yes   | Yes                      | Yes                                 | Yes    | Alert services may be customized according to customer needs. | No                     | No                         | Yes    | Yes          | Alerts within provider portal and patient application or through pop health mgmt platform.             |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes  | Yes   | Yes                      | Yes                                 | Yes    | Customizable  | No                     | Yes                        | Yes    | Yes          | Instant message alerts within system.  |
| Medocity Silver<br>www.medocity.com  | Yes  | Yes   | Yes                      | Yes                                 | No     | Customized Severity Logic for Alerts.                         | No                     | Yes                        | Yes    | Yes          | Push notifications, alerts color coded on clinician dashboard. Customize for level of alerts received. |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes  | Yes   | Yes                      | Yes                                 | Yes    | Alerts are customizable.                                      | No                     | No                         | Yes    | No           | Available from any web-enabled device.   |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes  | Yes   | Yes                      | Yes                                 | No     | N/A   | No                     | No                         | Yes    | Yes          | N/A  |
| Viterion Digital Health<br>www.viterion.com                                  | Yes  | Yes   | Yes                      | Yes                                 | Yes    | Fully Customizable.   | Yes                    | Yes                        | Yes    | Yes          | Alerts within system.  |
| VRI<br>http://vricares.com   | Yes  | Yes   | Yes                      | Yes                                 | Yes    | N/A   | No                     | Yes                        | Yes    | Yes          | Real time accessibility to information via web portal, Phone Calls/Fax.                                |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No   | No  | No                       | No                                  | No     | N/A   | No                     | No                         | No     | No           | Alerts within system.  |

# Single Condition Clinical Decision Support System

|  | Congestive Heart Failure (CHF) | Myocardial Infarction | Pneumonia | Chronic Obstructive Pulmonary Disease (COPD) | Diabetes | Hypertension | Asthma | Arrhythmia | Stroke | Pressure Ulcers/Wound Care | End-Stage Renal Disease | Depression | Other (Please specify)   |
|--|--------------------------------|-----------------------|-----------|--|----------|--------------|--------|------------|--------|----------------------------|-------------------------|------------|--|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Customizable by provider.  |
| Ambio Health<br>https://ambiohealth.com                                    | Yes                            | No                    | No        | No   | Yes      | Yes          | No     | No         | Yes    | No                         | No                      | No         | Heart Failure, Atrial Fibrillation, Cardiac Rehab, Weight Loss.  |
| Avizia<br>www.avizia.com   | N/A                            | N/A                   | N/A       | N/A  | N/A      | N/A          | N/A    | N/A        | N/A    | N/A                        | N/A                     | N/A        | N/A  |
| Care at Hand<br>http://careathand.com                                      | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Over 50 active issues (not just medical) with decision support. Customizable but validation process takes 3-4 weeks to achieve statistical significance. |
| CareConnection®<br>www.constantcaretechnology.com                          | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A  |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A  |
| EarlySense<br>www.earlysense.com   | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | Customizable by provider.  |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | Yes    | No                         | No                      | No         | N/A  |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | Yes    | No                         | No                      | No         | N/A  |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes                            | No                    | No        | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | No                      | No         | N/A  |

# Single Condition Clinical Decision Support System

|  | Congestive Heart Failure (CHF) | Myocardial Infarction | Pneumonia | Chronic Obstructive Pulmonary Disease (COPD) | Diabetes | Hypertension | Asthma | Arrhythmia | Stroke | Pressure Ulcers/Wound Care | End-Stage Renal Disease | Depression | Other (Please specify)  |
|--|--------------------------------|-----------------------|-----------|--|----------|--------------|--------|------------|--------|----------------------------|-------------------------|------------|---|
| INDEPENDA, Inc.<br>www.independa.com   | Yes                            | No                    | No        | Yes  | Yes      | Yes          | No     | No         | No     | No                         | No                      | No         | User-based, cost effective management of biometric measures at home.  |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Protocols and branching logic are customizable by provider.   |
| LILAH™<br>www.constantcaretechnology.com                                     | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A   |
| Medocity Silver<br>www.medocity.com  | Yes                            | No                    | No        | Yes  | No       | No           | No     | No         | No     | No                         | No                      | No         | Customizable to provider. Medocity Silver is a interactive care coordination platform for any primary condition and co-morbidities.   |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | Yes                     | Yes        | 25+ disease states/conditions: Cardiac ( CHF, AMI, CABG, CAD, etc), Behavioral (Bipolar Disease, Schizophrenia, Anxiety, Substance Abuse, Depression, etc), Respiratory (Pneumonia, COPD, Asthma, etc), Diabetes, Total Hip & Knee. Customizable. |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | N/A   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | PTSD, TBI, PVD, Post-Procedure, Post-Discharge.   |
| VRI<br>http://vricares.com   | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | Yes                     | Yes        | Condition monitoring for MI and Depression focused around Medication Adherence. Admission avoidance program.  |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | Yes                        | No                      | No         | Wound Management.   |

# Customizable Pathways and Clinical Decision Support Systems for Multiple Chronic Conditions and Comorbidities\*

|  | Congestive Heart Failure (CHF) | Myocardial Infarction | Pneumonia | Chronic Obstructive Pulmonary Disease (COPD) | Diabetes | Hypertension | Asthma | Arrhythmia | Stroke | Pressure Ulcers/Wound Care | End-Stage Renal Disease | Depression | Other (Please Specify)   |
|--|--------------------------------|-----------------------|-----------|--|----------|--------------|--------|------------|--------|----------------------------|-------------------------|------------|--|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Customizable by provider.  |
| Ambio Health<br>https://ambiohealth.com                                    | Yes                            | No                    | No        | No   | Yes      | Yes          | No     | No         | Yes    | No                         | No                      | No         | Heart Failure, Atrial Fibrillation, Cardiac Rehab, Weight Loss.  |
| Avizia<br>www.avizia.com   | N/A                            | N/A                   | N/A       | N/A  | N/A      | N/A          | N/A    | N/A        | N/A    | N/A                        | N/A                     | N/A        | N/A  |
| Care at Hand<br>http://careathand.com                                      | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Over 50 active issues (not just medical) with decision support. Customizable but validation process takes 3-4 weeks to achieve statistical significance. |
| CareConnection®<br>www.constantcaretechnology.com                          | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A  |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | CFL is not decision support but data can be gathered simultaneously and viewed across multiple comorbidities.  |
| EarlySense<br>www.earlysense.com   | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | Customizable by provider.  |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | Yes    | No                         | No                      | No         | N/A  |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | Yes    | No                         | No                      | No         | N/A  |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes                            | No                    | No        | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | No                      | No         | N/A  |

\*Important Note: Selection includes all comorbidities that can be handled simultaneously.

# Customizable Pathways and Clinical Decision Support Systems for Multiple Chronic Conditions and Comorbidities\*

|  | Congestive Heart Failure (CHF) | Myocardial Infarction | Pneumonia | Chronic Obstructive Pulmonary Disease (COPD) | Diabetes | Hypertension | Asthma | Arrhythmia | Stroke | Pressure Ulcers/Wound Care | End-Stage Renal Disease | Depression | Other (Please Specify)  |
|--|--------------------------------|-----------------------|-----------|--|----------|--------------|--------|------------|--------|----------------------------|-------------------------|------------|---|
| INDEPENDA, Inc.<br>www.independa.com   | Yes                            | No                    | No        | Yes  | Yes      | Yes          | No     | No         | No     | No                         | No                      | No         | User-based, cost effective management of biometric measures at home.  |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Customizable by provider.   |
| LILAH™<br>www.constantcaretechnology.com                                     | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A   |
| Medocity Silver<br>www.medocity.com  | Yes                            | Yes                   | No        | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Customizable by patient's medical history, Provider can customize questions or use Medocity's standard library.   |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | Yes                     | Yes        | 25+ disease states/conditions: Cardiac ( CHF, AMI, CABG, CAD, etc), Behavioral (Bipolar Disease, Schizophrenia, Anxiety, Substance Abuse, Depression, etc), Respiratory (Pneumonia, COPD, Asthma, etc), Diabetes, Total Hip & Knee. Customizable. |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | N/A   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | Yes        | Yes    | Yes                        | Yes                     | Yes        | Customizable by provider.   |
| VRI<br>http://vricares.com   | Yes                            | Yes                   | Yes       | Yes  | Yes      | Yes          | Yes    | No         | No     | No                         | Yes                     | Yes        | N/A   |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | No                             | No                    | No        | No   | No       | No           | No     | No         | No     | No                         | No                      | No         | N/A   |

\*Important Note: Selection includes all comorbidities that can be handled simultaneously.

# Interfacing, Integration and Add-Ons

|  | Electronic Health Records (EHRs) | Medication Adherence Monitoring Dispensers | Safety Monitoring Systems (e.g. Personal Emergency Response Systems (PERS)) | Wellness, Behavior and Activity Monitoring Systems | Printing Supported | Analytic Tools; Please list (e.g. Population Health Management, Predictive Analytics)           | Other (Please List)   |
|--|----------------------------------|--|---|--|--------------------|---|---|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes                              | Yes  | No  | No   | Yes                | Yes; PHR, EMR and Predictive  | HL7 interface, data export & customization capabilities.            |
| Ambio Health<br>https://ambiohealth.com                                    | Yes                              | No   | Yes   | Yes  | Yes                | Yes; Population Health Management   | Integrated medication adherence functionality.                      |
| Avizia<br>www.avizia.com   | Yes                              | No   | No  | No   | Yes                | NA  | HL7 interface, data export & customization capabilities.            |
| Care at Hand<br>http://careathand.com                                      | Yes                              | No   | No  | No   | Yes                | Yes; Predictive analysis; report generator with automated user-defined parameters               | API, HL7 interface, data export & customization capabilities.       |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes                              | No   | No  | No   | Yes                | Yes; predictive analytics and alerts  | HL7 interface, data export & customization capabilities.            |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management   | Various devices and sensors.  |
| EarlySense<br>www.earlysense.com   | Yes                              | No   | No  | No   | Yes                | Yes; Daily Patient & Unit Reports, Individual & Team Response Times, Benchmark Analysis Reports | HL7 interface, data export & customization capabilities.            |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes                              | No   | Yes   | No   | Yes                | Yes; Population Health Management, Benchmarking   | HL7 interface, data export & data analysis customization reporting. |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes                              | No   | Yes   | No   | Yes                | Yes; Population Health Management, Benchmarking   | HL7 interface, data export & data analysis customization reporting. |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management   | Device sensors as well as EMR: HL7, export and web services.        |



# Interfacing, Integration and Add-Ons

|  | Electronic Health Records (EHRs) | Medication Adherence Monitoring Dispensers | Safety Monitoring Systems (e.g. Personal Emergency Response Systems (PERS)) | Wellness, Behavior and Activity Monitoring Systems | Printing Supported | Analytic Tools; Please list (e.g. Population Health Management, Predictive Analytics) | Other (Please List)   |
|--|----------------------------------|--|---|--|--------------------|---|---|
| INDEPENDA, Inc.<br>www.independa.com   | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management   | Integration with motion and door sensors, temperature control devices, remote lighting controls, etc.     |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes                              | Yes  | Yes   | Yes  | No                 | Yes   | HL7/ADT interface   |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes                              | No   | No  | No   | Yes                | Yes; Predictive Analytics and Alerts  | USB executable cloud based record access for providers.   |
| Medocity Silver<br>www.medocity.com  | Yes                              | Yes  | No  | Yes  | Yes                | Yes; Use and Population Health Analytics  | HL7 and CCDA interface & API data export capabilities.  |
| Medtronic Care Management Services (formerly Cardiacom)<br>www.medtronic.com | Yes                              | No   | No  | Yes  | No                 | No  | HL7 interface, data export & customization capabilities.  |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management   | HL7 Interface   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management, Risk Stratification                                | Integration into Medicare CCM/TCM programs; HL7 interface, data export & customization capabilities; SHP. |
| VRI<br>http://vricares.com   | Yes                              | Yes  | Yes   | Yes  | Yes                | Yes; Population Health Management   | Fall Detection and Inactivity Monitoring.   |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Yes                              | No   | No  | No   | Yes                | Yes; BI Tool available mid-2014   | N/A   |

| Program Support Services   | Equipment Deliver/Pick Up | Site/Home Installation | IT/Network Troubleshooting & Support | Front-End System Set-up | Front-End System Customization | Back-End System Set-up | Back-End System Customization | Onsite Staff Training | Online Staff Training | Onsite User/Patient Training | Online User/Patient Training | Equipment Cleaning | Equipment Refurbishing | Other (Please List)                                   |
|--|---------------------------|------------------------|--------------------------------------|-------------------------|--------------------------------|------------------------|-------------------------------|-----------------------|-----------------------|------------------------------|------------------------------|--------------------|------------------------|---|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | N/A   |
| Ambio Health<br>https://ambiohealth.com                                    | Yes                       | No                     | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | No                           | Yes                          | Yes                | Yes                    | N/A   |
| Avizia<br>www.avizia.com   | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | No                 | No                     | Usage/adoption services, 24 hour call center.         |
| Care at Hand<br>http://careathand.com                                      | Yes                       | N/A                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | N/A                          | N/A                          | N/A                | N/A                    | N/A   |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | No                 | Yes                    | N/A   |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | No                 | No                     | Customized monitoring kits or BYOD options available. |
| EarlySense<br>www.earlysense.com   | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | No                    | Yes                          | No                           | Yes                | Yes                    | Thorough Implementation Process.                      |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | No                           | Yes                | Yes                    | Customizable based on requirements.                   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | No                           | Yes                | Yes                    | Customizable based on requirements.                   |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | N/A   |

| Program Support Services  | Equipment Deliver/Pick Up | Site/Home Installation | IT/Network Troubleshooting & Support | Front-End System Set-up | Front-End System Customization | Back-End System Set-up | Back-End System Customization | Onsite Staff Training | Online Staff Training | Onsite User/Patient Training | Online User/Patient Training | Equipment Cleaning | Equipment Refurbishing | Other (Please List)  |
|---|---------------------------|------------------------|--------------------------------------|-------------------------|--------------------------------|------------------------|-------------------------------|-----------------------|-----------------------|------------------------------|------------------------------|--------------------|------------------------|--|
| INDEPENDA, Inc.<br>www.independa.com                                      | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | No                 | No                     | N/A  |
| LG CNS America, Inc.<br>healthcare.lgcns.com                              | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | Customized monitoring kits or BYOD options available.          |
| LILAH™<br>www.constantcaretechnology.com                                  | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | No                           | Yes                          | No                 | Yes                    | N/A  |
| Medocity Silver<br>www.medocity.com                                       | N/A                       | N/A                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | No                           | Yes                          | No                 | No                     | N/A  |
| Medtronic Care Management Services (formerly Cardiocom) www.medtronic.com | Yes                       | No                     | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | Customized program suport to meet unique organizational needs. |
| Philips<br>www.hospitaltohome.philips.com                                 | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | N/A  |
| Viterion Digital Health<br>www.viterion.com                               | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | Customized monitoring kits or BYOD options available.          |
| VRI<br>http://vricares.com  | Yes                       | Yes                    | Yes                                  | Yes                     | Yes                            | Yes                    | Yes                           | Yes                   | Yes                   | Yes                          | Yes                          | Yes                | Yes                    | FDA Compliance in Place.                                       |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com               | Yes                       | N/A                    | Yes                                  | Yes                     | Yes                            | N/A                    | N/A                           | Yes                   | Yes                   | Yes                          | Yes                          | No                 | No                     | N/A  |

# Interoperability, Interoperability Standards and Certification

|  | Type of Interoperability Supported<br>(N=None, E= Export Data Only,<br>I= Import Data Only, or B=Bi-Directional data import<br>and export) | Supported Interoperability Standards     |                               | Back-End EHR/PHR Certification   |   | Front-End System<br>Certification     |
|--|--|--|-------------------------------|--|---|---------------------------------------|
|  | Interoperability Supported (N=None, E= Export Data<br>Only, I= Import Data Only, or B=Bi-Directional data<br>import and export)            | HL7 Personal Health<br>Monitoring Report | Other (please list):          | 2014 ONC-ATCB Certification<br>(Complete (please provide link);<br>Modular (please provide link);<br>No) | Plan on pursuing ONC's proposed<br>voluntary certification? | Continua Health Alliance<br>Certified |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | B  | Yes                                      | HL7, CCD                      | No   | No  | No                                    |
| Ambio Health<br>https://ambiohealth.com                                    | B  | Yes                                      | HL7, APIs                     | No   | No  | No                                    |
| Avizia<br>www.avizia.com   | B  | Yes                                      | HL7, CCD, Web Services        | No   | No  | No                                    |
| Care at Hand<br>http://careathand.com                                      | B  | No                                       | HL7, CCD, eLTSS<br>(emerging) | No   | Yes   | No                                    |
| CareConnection®<br>www.constantcaretechnology.com                          | B  | No                                       | HL7                           | No   | No  | No                                    |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | B  | Yes                                      | HL7, CCD                      | No   | Yes   | No                                    |
| EarlySense<br>www.earlysense.com   | E  | Yes                                      | HL7                           | No   | No  | No                                    |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | B  | Yes                                      | HL7                           | No   | No  | No                                    |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | B  | Yes                                      | HL7                           | No   | No  | No                                    |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | B  | Yes                                      | HL7, CCD, Web Services        | No   | No  | No                                    |

## Interoperability, Interoperability Standards and Certification

|  | Type of Interoperability Supported<br>(N=None, E= Export Data Only,<br>I= Import Data Only, or B=Bi-Directional data import<br>and export) | Supported Interoperability Standards     |                      | Back-End EHR/PHR Certification   |   | Front-End System<br>Certification     |
|--|--|--|----------------------|--|---|---------------------------------------|
|  | Interoperability Supported (N=None, E= Export Data<br>Only, I= Import Data Only, or B=Bi-Directional data<br>import and export)            | HL7 Personal Health<br>Monitoring Report | Other (please list): | 2014 ONC-ATCB Certification<br>(Complete (please provide link);<br>Modular (please provide link);<br>No) | Plan on pursuing ONC's proposed<br>voluntary certification? | Continua Health Alliance<br>Certified |
| INDEPENDA, Inc.<br>www.independa.com   | B  | No                                       | N/A                  | No   | No  | No                                    |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | B  | No                                       | HL7, CCD             | No   | Yes   | No                                    |
| LILAH™<br>www.constantcaretechnology.com                                     | E  | No                                       | HL7                  | No   | No  | No                                    |
| Medocity Silver<br>www.medocity.com  | B  | Yes                                      | HL7, CCD             | No   | Certified   | No                                    |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | B  | Yes                                      | HL7                  | No   | No  | No                                    |
| Philips<br>www.hospitaltohome.philips.com                                    | B  | Yes                                      | HL7, CCD             | No   | No  | No                                    |
| Viterion Digital Health<br>www.viterion.com                                  | B  | Yes                                      | HL7, CCD             | No   | Yes   | No                                    |
| VRI<br>http://vricares.com   | B  | Limited                                  | N/A                  | No   | No  | No                                    |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | I  | No                                       | HL7                  | No   | Yes   | No                                    |

| <b>Clinical Supportability</b>   | Phone Support--No, Yes (limited hours), Yes (24 hours) | Web Support--No, Yes (limited hours), Yes (24 hours) | E-Mail Support      | Listserv and/or Usergroup | Online Training | Onsite Training | Other (Please List)   |
|--|--|--|---------------------|---------------------------|-----------------|-----------------|---|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | No   | Yes (limited hours)                                  | No                  | No                        | No              | No              | 3rd party partner options for some of these services.                                 |
| Ambio Health<br>https://ambiohealth.com                                    | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A   |
| Avizia<br>www.avizia.com   | Yes (24 hours)   | No   | Yes                 | No                        | Yes             | Yes             | N/A   |
| Care at Hand<br>http://careathand.com                                      | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | Yes                       | No              | Yes             | Extended support is available for customers who require it.                           |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes (24 hours)   | Yes (limited hours)                                  | Yes (limited hours) | No                        | Yes             | Yes             | N/A   |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes (24 hours)   | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | 3rd party partner options for some of these services.                                 |
| EarlySense<br>www.earlysense.com   | Yes (limited hours)                                    | No   | Yes                 | No                        | No              | Yes             | On-site implementation, including data collection, benchmarking and results analysis. |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | Webinar based training.   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | Webinar based training.   |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | Patient management and monitoring services.   |

## Clinical Supportability

|  | Phone Support--No, Yes (limited hours), Yes (24 hours) | Web Support--No, Yes (limited hours), Yes (24 hours) | E-Mail Support      | Listserv and/or Usergroup | Online Training | Onsite Training | Other (Please List)                                   |
|--|--|--|---------------------|---------------------------|-----------------|-----------------|---|
| INDEPENDA, Inc.<br>www.independa.com   | Yes (limited hours)                                    | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | 3rd party partner options for some of these services. |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                 | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | 3rd party partner options for some of these services. |
| LILAH™<br>www.constantcaretechnology.com                                     | Yes (24 hours)   | Yes (limited hours)                                  | Yes (limited hours) | No                        | Yes             | Yes             | N/A   |
| Medocity Silver<br>www.medocity.com  | Yes (limited hours)                                    | Yes (24 hours)                                       | Yes                 | Yes                       | Yes             | Yes             | Third party options may be available.                 |
| Medtronic Care Management Services (formerly Cardiocom)<br>www.medtronic.com | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes (limited hours) | No                        | Yes             | Yes             | Onsite/ Online Support                                |
| Philips<br>www.hospitaltohome.philips.com                                    | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | Yes                       | Yes             | Yes             | N/A   |
| Viterion Digital Health<br>www.viterion.com                                  | Yes (24 hours)   | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | 3rd party partner options for ALL of these services.  |
| VRI<br>http://vricares.com   | Yes (24 hours)   | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | Nurse staffed call center.                            |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                  | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A   |

| Technical Supportability   |  |  |                     |                           |                 |                 |                     | Warranty Information                                       |               |               |                                   |
|--|--|--|---------------------|---------------------------|-----------------|-----------------|---------------------|--|---------------|---------------|-----------------------------------|
|  | Phone Support--No, Yes (limited hours), Yes (24 hours) | Web Support--No, Yes (limited hours), Yes (24 hours) | E-Mail Support      | Listserv and/or Usergroup | Online Training | Onsite Training | Other (Please List) | Length of Product Warranty                                 | Parts         | Parts & Labor | Parts, and In-Field/On-Site Labor |
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | Yes                       | Yes             | Yes             | N/A                 | Manufacturer Warranty                                      | Yes           | Yes           | Yes                               |
| Ambio Health<br>https://ambiohealth.com                                    | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | 1 year   | Yes           | Yes           | N/A                               |
| Avizia<br>www.avizia.com   | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | 1 year manufacturer warranty/ 1 or 3 year service contract | Yes           | Yes           | Yes                               |
| Care at Hand<br>http://careathand.com                                      | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | N/A to SaaS  | N/A           | N/A           | N/A                               |
| CareConnection®<br>www.constantcaretechnology.com                          | Yes (24 hours)   | Yes (limited hours)                                  | Yes (limited hours) | No                        | Yes             | Yes             | N/A                 | Manufacturer Warranty                                      | Yes (limited) | Yes (limited) | No                                |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Yes (limited hours)                                    | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | N/A                 | Manufacturer Warranty                                      | Yes           | N/A           | N/A                               |
| EarlySense<br>www.earlysense.com   | Yes (limited hours)                                    | No   | Yes                 | No                        | No              | Yes             | N/A                 | 1 Year   | Yes           | Yes           | Yes                               |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | 1-5 years  | N/A           | Yes           | No                                |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | 1-2 years  | N/A           | Yes           | No                                |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                 | 1 Year   | N/A           | N/A           | Yes                               |



| Technical Supportability  |  |  |                     |                           |                 |                 |                         | Warranty Information                        |                             |                         |                                   |
|---|--|--|---------------------|---------------------------|-----------------|-----------------|-------------------------|---|-----------------------------|-------------------------|-----------------------------------|
|   | Phone Support--No, Yes (limited hours), Yes (24 hours) | Web Support--No, Yes (limited hours), Yes (24 hours) | E-Mail Support      | Listserv and/or Usergroup | Online Training | Onsite Training | Other (Please List)     | Length of Product Warranty                  | Parts                       | Parts & Labor           | Parts, and In-Field/On-Site Labor |
| INDEPENDA, Inc.<br>www.independa.com                                      | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                     | term of contract for SW, Mfg warranty on HW | Yes                         | Varies by manufacturer. | Varies by manufacturer.           |
| LG CNS America, Inc.<br>healthcare.lgcns.com                              | Yes (limited hours)                                    | No   | Yes                 | No                        | Yes             | Yes             | N/A                     | Manufacturer Warranty                       | N/A                         | N/A                     | N/A                               |
| LILAH™<br>www.constantcaretechnology.com                                  | Yes (24 hours)   | Yes (limited hours)                                  | Yes (limited hours) | No                        | Yes             | Yes             | N/A                     | Manufacturer Warranty                       | Yes (limited)               | Yes (limited)           | No                                |
| Medocity Silver<br>www.medocity.com                                       | Yes (24 hours)   | Yes (24 hours)                                       | No                  | Yes                       | Yes             | Yes             | Embedded Video Training | Length of contract                          | Software provider, no parts | N/A                     | N/A                               |
| Medtronic Care Management Services (formerly Cardiocom) www.medtronic.com | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                     | Term of Contract                            | N/A                         | Yes                     | No                                |
| Philips<br>www.hospitaltohome.philips.com                                 | Yes (limited hours)                                    | Yes (limited hours)                                  | Yes                 | Yes                       | Yes             | Yes             | N/A                     | Term of Contract                            | N/A                         | N/A                     | Yes                               |
| Viterion Digital Health<br>www.viterion.com                               | Yes (24 hours)   | Yes (24 hours)                                       | Yes                 | Yes                       | Yes             | Yes             | N/A                     | 1 year                                      | Yes                         | Yes                     | Yes                               |
| VRI<br>http://vricares.com  | Yes (24 hours)   | Yes (24 hours)                                       | Yes                 | No                        | Yes             | Yes             | N/A                     | Manufacturer Warranty                       | Yes                         | Yes                     | Yes                               |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com               | Yes (24 hours)   | Yes (limited hours)                                  | Yes                 | No                        | Yes             | Yes             | N/A                     | Term of Contract                            | Yes                         | Yes                     | N/A                               |

# Legal/Regulatory/ Cyberliability

|  | FDA Clearance/ Listing (Cleared, Listed (this category may include Medical Device Data System (MDDS)), Pending or None) | FDA Classification (Class I, Class II, etc.) | HITECH | HIPAA | Security - List HIPAA & HITECH Act Requirements Met | List Applicable Regulatory Requirements Met                                     | Provide a Link to Company's Cyberliability Policy | List Any Other Legal Requirements  | Provide link to Sample Contract |
|--|---|--|--------|-------|---|---|---|--|---------------------------------|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Listed  | Class I                                      | Yes    | Yes   | All are met.  | ISO 13485, FDA MDDS, Medicare and Medicaid Regulations met.                     | Available upon request.                           | Record retention among others.   | Available upon request.         |
| Ambio Health<br>https://ambiohealth.com                                    | Listed  | Class I                                      | Yes    | Yes   | All are met.  | ISO 13485, FDA MDDS, CE mark, IEC 60601 3rd edition, UL 60950 2nd edition       | Available upon request.                           | Business Associate Agreements where necessary, Master Service Agreement lists all legal requirements | Available upon request.         |
| Avizia<br>www.avizia.com   | None  | N/A  | Yes    | Yes   | All are met.  | CMS and CMMI rules met for Medicare, AAA; Medicaid rules met per state criteria | Available on request.                             | Meets federal record retention requirements.   | Available upon request.         |
| Care at Hand<br>http://careathand.com                                      | Cleared   | Class II                                     | No     | Yes   | N/A   | CE Mark, ISO 13485  | N/A   | N/A  | Available upon request.         |
| CareConnection®<br>www.constantcaretechnology.com                          | Cleared   | Class II                                     | Yes    | Yes   | All are met.  | FDA Class II  | Available upon request.                           | Record retention among others.   | Available upon request.         |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | None  | N/A  | Yes    | Yes   | All are met.  | N/A   | Available upon request.                           | Available on request.  | Available upon request.         |
| EarlySense<br>www.earlysense.com   | Cleared   | Class II                                     | Yes    | Yes   | All are met.  | FDA Class II, Medicare and Medicaid Regulations met.                            | Available upon request.                           | N/A  | Available upon request.         |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | Cleared   | Class II                                     | Yes    | Yes   | All are met.  | FDA Class II, Medicare and Medicaid Regulations met.                            | Available upon request.                           | N/A  | Available upon request.         |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | Cleared   | Class I/ II and Exempt                       | Yes    | Yes   | All met   | Medicare and Medicaid Regulations Met.  | Available upon request.                           | Meets FDA signature and record retention requirements.   | Available upon request.         |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | Cleared   | Class II                                     | Yes    | Yes   | All are met.  | Medicare and Medicaid Regulations Met.  | Available upon request.                           | Meets federal record retention requirements.   | Available upon request.         |

# Legal/Regulatory/ Cyberliability

|   | FDA Clearance/ Listing (Cleared, Listed (this category may include Medical Device Data System (MDDS)), Pending or None) | FDA Classification (Class I, Class II, etc.)                          | HITECH | HIPAA | Security - List HIPAA & HITECH Act Requirements Met | List Applicable Regulatory Requirements Met                 | Provide a Link to Company's Cyberliability Policy   | List Any Other Legal Requirements            | Provide link to Sample Contract |
|---|---|---|--------|-------|---|---|---|--|---------------------------------|
| INDEPENDA, Inc.<br>www.independa.com                                      | Listed  | Class I   | No     | Yes   | All are met.  | ISO 13485, FDA MDDS, Medicare and Medicaid Regulations met. | Available upon request.   | Record retention among others.               | Available upon request.         |
| LG CNS America, Inc.<br>healthcare.lgcns.com                              | Cleared   | Class II  | Yes    | Yes   | All are met.  | Medicare and Medicaid Regulations Met                       | <a href="https://www.honeywelllifecare.com/privacy-statement/">https://www.honeywelllifecare.com/privacy-statement/</a> | N/A  | Available upon request.         |
| LILAH™<br>www.constantcaretechnology.com                                  | Cleared   | Class II  | Yes    | Yes   | All are met.  | Medicare and Medicaid Regulations Met                       | <a href="https://www.honeywelllifecare.com/privacy-statement/">https://www.honeywelllifecare.com/privacy-statement/</a> | N/A  | Available upon request.         |
| Medocity Silver<br>www.medocity.com                                       | Cleared   | Class I and Class II  | Yes    | Yes   | HIPAA   | FDA, CAMDCAS, ISO 13485                                     | Available upon request.   | Record retention among others.               | Available upon request.         |
| Medtronic Care Management Services (formerly Cardiocom) www.medtronic.com | Listed  | Class I   | Yes    | Yes   | All are met.  | FDA MDDS  | Available upon request.   | Meets federal record retention requirements. | Available upon request.         |
| Philips<br>www.hospitaltohome.philips.com                                 | Cleared   | Class II  | Yes    | Yes   | All are met.  | Medicare and Medicaid regulations                           | N/A   | N/A  | Available upon request.         |
| Viterion Digital Health<br>www.viterion.com                               | Cleared   | Class I MDDS, Class II  | Yes    | Yes   | All are met.  | FDA Class I MDDS, Class II, Medicare and Medicaid           | Available upon request.   | Meets Federal record retention requirements. | Available upon request.         |
| VRI<br><a href="http://vricares.com">http://vricares.com</a>              | Cleared   | Class I/ Class II Devices VRI is a device distributor and refurbisher | Yes    | Yes   | All are met.  | Medicare and Medicaid Regulations Met                       | <a href="http://www.monitoringcare.com/privacy/index.asp">http://www.monitoringcare.com/privacy/index.asp</a>           | Available upon request.                      | Available upon request.         |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com               | None  | N/A   | Yes    | Yes   | All are met.  | HIPAA Privacy   | Available upon request.   | Meets federal record retention requirements. | Available upon request.         |

# Hardware and Software Requirements - Back End

|  | Minimum Processor Speed, Hard Drive Storage, RAM requirements, if any applicable | Operating System (OS) - Windows | Operating System (OS) - Apple | Operating System (OS) - Unix/Linux | Network Specifications | Wireless Specifications | Supported by modern browsers (CSS3/HTML5) | Minimum Internet/Bandwidth Specifications | Miscellaneous Software/Applets Needed (i.e. Citrix) | Miscellaneous Reporting Specifications (i.e. Crystal Reports) | Scalability | Local Model | 3rd-Party Hosted Model | Software as a Service Model (SaaS) | Remote Access | Off-Line Functionality Support |
|--|--|---------------------------------|-------------------------------|------------------------------------|------------------------|-------------------------|---|---|---|---|-------------|-------------|------------------------|------------------------------------|---------------|--------------------------------|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | 802.11 b/g/n            | No  | 1 Mbs                                     | None  | N/A   | Yes         | Yes         | Yes                    | Yes                                | Yes           | No                             |
| Ambio Health<br>https://ambiohealth.com                                    | N/A - SaaS back end  | N/A                             | N/A                           | N/A                                | Internet Connectivity  | N/A                     | Yes                                       | 256kbps                                   | None  | None  | Yes         | No          | No                     | Yes                                | Yes           | Yes                            |
| Avizia<br>www.avizia.com   | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | 2.4ghz/5ghz             | Yes                                       | 256kbps                                   | None  | SQL Reporting Services included                               | Yes         | No          | Yes                    | Yes                                | Yes           | No                             |
| Care at Hand<br>http://careathand.com                                      | Agnostic   | No                              | No                            | No                                 | Internet Connectivity  | N/A                     | N/A                                       | N/A                                       | N/A   | Proprietary reports delivered via web browser                 | Yes         | Yes         | Yes                    | Yes                                | Yes           | Yes                            |
| CareConnection®<br>www.constantcaretechnology.com                          | Agnostic   | Yes                             | No                            | Yes                                | Internet Connectivity  | 802.11 b/g/n            | Yes                                       | 3 Mbs                                     | None  | N/A   | Yes         | No          | No                     | Yes                                | Yes           | No                             |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | 802.11 b/g/n            | Yes                                       | 1 Mbs                                     | None  | N/A   | Yes         | Yes         | Yes                    | Yes                                | Yes           | No                             |
| EarlySense<br>www.earlysense.com   | N/A  | No                              | No                            | Yes                                | Private Network        | 802.11 b/g/n            | N/A                                       | 2 Mbs                                     | cygwin  | N/A   | Yes         | Yes         | No                     | No                                 | Yes           | Yes                            |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | 400 MHz minimim processor speed, 1GB minimum RAM, 1GB minimum hard disk storage  | No                              | No                            | No                                 | Internet Connectivity  | Bluetooth               | N/A                                       | Any                                       | LifeStream Manager                                  | Integrated  | Yes         | No          | Yes                    | Yes                                | Yes           | Yes                            |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | 400 MHz minimim processor speed, 1GB minimum RAM, 1GB minimum hard disk storage  | No                              | No                            | No                                 | Internet Connectivity  | Bluetooth               | N/A                                       | Any                                       | LifeStream Manager                                  | Integrated  | Yes         | No          | Yes                    | Yes                                | Yes           | Yes                            |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | N/A  | N/A                             | Yes                           | Yes                                | Ethernet               | 802.11 b/g/n            | Yes                                       | Internet connectivity                     | None  | N/A   | Yes         | N/A         | No                     | Yes                                | Yes           | N/A                            |



# Hardware and Software Requirements - Back End

|   | Minimum Processor Speed, Hard Drive Storage, RAM requirements, if any applicable | Operating System (OS) - Windows | Operating System (OS) - Apple | Operating System (OS) - Unix/Linux | Network Specifications | Wireless Specifications   | Supported by modern browsers (CSS3/HTML5) | Minimum Internet/Bandwidth Specifications | Miscellaneous Software/Applets Needed (i.e. Citrix) | Miscellaneous Reporting Specifications (i.e. Crystal Reports)  | Scalability | Local Model | 3rd-Party Hosted Model | Software as a Service Model (SaaS) | Remote Access | Off-Line Functionality Support |
|---|--|---------------------------------|-------------------------------|------------------------------------|------------------------|---------------------------|---|---|---|--|-------------|-------------|------------------------|------------------------------------|---------------|--------------------------------|
| INDEPENDA, Inc.<br>www.independa.com                                      | Agnostic (Cloud)   | N/A                             | N/A                           | N/A                                | Internet Connectivity  | N/A                       | Yes                                       | 1 Mbps                                    | None  | N/A  | Yes         | No          | Yes                    | Yes                                | Yes           | No                             |
| LG CNS America, Inc.<br>healthcare.lgcns.com                              | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | WiFi; Bluetooth; Cellular | Yes                                       | 200Kbps                                   | JRE or JDK  | N/A  | Yes         | Yes         | Yes                    | Yes                                | Yes           | Yes                            |
| LILAH™<br>www.constantcaretechnology.com                                  | Agnostic   | Yes                             | No                            | Yes                                | Internet Connectivity  | 802.11 b/g/n              | Yes                                       | 3 MBs                                     | None  | N/A  | Yes         | No          | No                     | Yes                                | Yes           | No                             |
| Medocity Silver<br>www.medocity.com                                       | Agnostic   | Yes                             | Yes                           | Yes                                | Internet Connectivity  | Agnostic                  | Yes                                       | 1 Mbps                                    | None  | N/A  | Yes         | N/A         | N/A                    | Yes                                | N/A           | No                             |
| Medtronic Care Management Services (formerly Cardiocom) www.medtronic.com | N/A  | Yes                             | Yes                           | Yes                                | Internet Connectivity  | N/A                       | Yes                                       | Any (for video, 300 kbps min)             | PDF Reader Software                                 | Integrated Reporting and Proprietary reports delivered via FTP | Yes         | No          | Yes                    | Yes                                | Yes           | No                             |
| Philips<br>www.hospitaltohome.philips.com                                 | N/A  | Yes                             | Yes                           | No                                 | Internet Connectivity  | 802.11 b/g/n              | Yes                                       | LAN to public internet                    | None  | N/A  | Yes         | Yes         | Yes                    | Yes                                | Yes           | Yes                            |
| Viterion Digital Health<br>www.viterion.com                               | Agnostic   | Yes                             | No                            | No                                 | Internet Connectivity  | 802.11                    | Yes                                       | 1 Mbps                                    | none  | n/a  | Yes         | Yes         | Yes                    | Yes                                | Yes           | Yes                            |
| VRI<br>http://vricares.com  | Agnostic   | N/A                             | N/A                           | N/A                                | N/A                    | N/A                       | Yes                                       | 1 Mbps                                    | None  | N/A  | Yes         | No          | Yes                    | Yes                                | Yes           | No                             |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com               | Agnostic   | Yes                             | Yes                           | No                                 | Broadband              | 802.11 b/                 | Yes                                       | 3Mbs                                      | I.E.  | N/A  | Yes         | No          | No                     | Yes                                | Yes           | Yes                            |

# Hardware and Software Requirements - Back End

|   | Mobile   |                        |                     |   |                     |                        |                 |                        |                     |  | Notes   |
|---|--|------------------------|---------------------|---|---------------------|------------------------|-----------------|------------------------|---------------------|--|---|
|   | Ability to Store/Handle Attachments (Insurance card, Historical Notes, etc.) | Available for Purchase | Available for Lease | Cellular Carriers that Support Solution (Please List) | Mobile OS - Android | Mobile OS - Blackberry | Mobile OS - iOS | Mobile OS - Unix/Linux | Mobile OS - Windows | Mobile-Optimized Interface (through dedicated app. Mobile optimized web pages) |   |
| INDEPENDA, Inc.<br>www.independa.com                                      | No   | Yes                    | Yes                 | Multiple  | No                  | No                     | Yes             | No                     | No                  | Yes  | Cloud based back end, web or iPhone based access. |
| LG CNS America, Inc.<br>healthcare.lgcns.com                              | Yes  | Yes                    | Yes                 | Multiple  | Yes                 | No                     | Yes             | No                     | No                  | Yes  |   |
| LILAH™<br>www.constantcaretechnology.com                                  | No   | No                     | No                  | N/A   | No                  | No                     | No              | No                     | No                  | No   |   |
| Medocity Silver<br>www.medocity.com                                       | No   | Yes                    | Yes                 | Multiple  | Yes                 | No                     | Yes             | No                     | No                  | Yes  |   |
| Medtronic Care Management Services (formerly Cardiocom) www.medtronic.com | Yes  | No                     | Yes                 | Multiple  | Yes                 | Yes                    | Yes             | Yes                    | Yes                 | N/A  |   |
| Philips<br>www.hospitaltohome.philips.com                                 | Yes  | Yes                    | Yes                 | Multiple  | Yes                 | No                     | Yes             | No                     | Yes                 | Yes  |   |
| Viterion Digital Health<br>www.viterion.com                               | Yes  | Yes                    | Yes                 | Multiple  | Yes                 | No                     | No              | No                     | Yes                 | Yes  | Web-based clinical care access.                   |
| VRI<br>http://vricares.com  | No   | No                     | Yes                 | Multiple  | Yes                 | Yes                    | Yes             | Yes                    | Yes                 | No   | Web-based clinical care access.                   |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com               | No   | No                     | Yes                 | No  | Yes                 | No                     | Yes             | No                     | Yes                 | Yes  |   |

| <b>Company's Experience and Viability</b>                                  | Number of Years in Business | Release Date of Current Version | Number of Patients (Regardless of setting) | Core Customer Base, Focus of Line of Business  | Link/s to Additional Case Study/ies   |
|--|-----------------------------|---------------------------------|--|--|---|
| Advantage Home Telehealth<br>www.Advtelehealth.com                         | 7                           | 3/1/2016                        | Available on Request.                      | ACO/IDNs, CCRCs, Health Plans, Home Health, Hospital, PACE, Person Centered Medical Homes  | None  |
| Ambio Health<br>https://ambiohealth.com                                    | 4                           | Mar-13                          | Available on Request.                      | Health Systems, ACO/IDNs, Health Plans, Home Health, Person Centered Medical Homes   | None  |
| Avizia<br>www.avizia.com   | Avizia 2 (Cisco spin-off)   | May-15                          | Available on Request.                      | ACO/IDNs, Telemedicine Networks, Post-Acute Care, Urgent Care, Children's Hospitals, Health Plans, Skilled Nursing Facilities, Correctional Facilities, PSOs, Academic Medical Centers, Federal Gov't Agencies, Community Health Centers | <a href="https://www.avizia.com/telemedicine-case-studies/">https://www.avizia.com/telemedicine-case-studies/</a>   |
| Care at Hand<br>http://careathand.com                                      | 4                           | Jan-15                          | Available on Request.                      | Any entity that employs non-medical staff, post-acute providers, Home and Community based services providers, ACO, Hospital/IDN, PCMH, Home Health, Bundles 2-4, MCOs, PACE  | <a href="https://innovations.ahrq.gov/profiles/community-based-health-coaches-and-care-coordinators-reduce-readmissions-using-information">https://innovations.ahrq.gov/profiles/community-based-health-coaches-and-care-coordinators-reduce-readmissions-using-information</a> |
| CareConnection®<br>www.constantcaretechnology.com                          | 3                           | March 2016                      | Available on Request.                      | Skilled Nursing Facilities, Long Term Care, Assisted Living, CCRCs   | <a href="http://www.constantcaretechnology.com/resources/case-study.html">http://www.constantcaretechnology.com/resources/case-study.html</a>   |
| Connected for Life <sup>sm</sup><br>www.familyhealthnetwork.com            | 6                           | May-15                          | Available on Request.                      | ACO/IDNs, Assisted Living, Chronic Disease Management, Home Health, Person Centered Medical Homes, PACE, Post-Acute Care   | None  |
| EarlySense<br>www.earlysense.com   | 10                          | Jan-14                          | Up to 40 patients                          | Hospital, Rehab, SNF, Long Term Facilities   | <a href="http://www.earlysense.com/clinical-evidence/selected-case-studies/">www.earlysense.com/clinical-evidence/selected-case-studies/</a>  |
| Honeywell Life Care Solutions - Genesis DM<br>www.HoneywellLifeCare.com    | 18                          | Annual Releases                 | Available on Request.                      | Home Health, Hospice, Telehealth Operators, Hospitals (ACO/IDN)  | <a href="https://www.honeywelllifecare.com/lifestream-resources/">https://www.honeywelllifecare.com/lifestream-resources/</a>   |
| Honeywell Life Care Solutions - Genesis Touch<br>www.HoneywellLifeCare.com | 18                          | Annual Releases                 | Available on Request.                      | Home Health, Hospice, Telehealth Operators, Hospitals (ACO/IDN)  | <a href="https://www.honeywelllifecare.com/lifestream-resources/">https://www.honeywelllifecare.com/lifestream-resources/</a>   |
| IDEAL LIFE<br>www.ideallifeonline.com                                      | 14                          | Sep-14                          | Available on Request.                      | Hospitals, Home Care, Government, Health Plans, Special Needs Plans, Accountable Care, Integrated Systems, End Users, among others   | <a href="http://www.ideallife.com/my-ideal-life/professionals/">http://www.ideallife.com/my-ideal-life/professionals/</a>   |



## Company's Experience and Viability

|   | Number of Years in Business | Release Date of Current Version | Number of Patients (Regardless of setting) | Core Customer Base, Focus of Line of Business  | Link/s to Additional Case Study/ies   |
|---|-----------------------------|---------------------------------|--|--|---|
| INDEPENDA, Inc.<br>www.independa.com  | 5                           | 5/1/2015                        | Available on Request.                      | Senior Living, CCRCs, Short term Rehab, Home Care, PACE, Aging in Place, ACO/<br>Hospital  | <a href="http://independa.com/sites/default/files/Wellbridge_Orlov_whitepaper_FINAL.pdf">http://independa.com/sites/default/files/Wellbridge_Orlov_whitepaper_FINAL.pdf</a> ; <a href="http://www.leadingage.org/CAST_Case_Study_Kendal_at_Home_and_Independa.aspx">http://www.leadingage.org/CAST_Case_Study_Kendal_at_Home_and_Independa.aspx</a> |
| LG CNS America, Inc.<br>healthcare.lgcns.com                                    | 7                           | Mar-16                          | Available on Request.                      | Risk Bearing Organizations, ACO/IDNs, Hospitals, Health Plans, PCMH, Home<br>Health, Hospice, PACE, LTPAC, Senior Housing, Private Pay               | Testimonials/References/ROI available upon request.   |
| LILAH™<br>www.constantcaretechnology.com  | 3                           | March 2016                      | Available on Request.                      | Home Health, ACO, Assisted Living  | None  |
| Medocity Silver<br>www.medocity.com   | 4                           | May-16                          | Available on Request.                      | ACO/IDN. CCRCs, Case Management, Care,Transition, Home Health(private &<br>certified)Physician Practice, PACE, Bundled Payment, Outcome based Models | Available later 2016  |
| Medtronic Care Management Services<br>(formerly Cardiocom)<br>www.medtronic.com | 17                          | Continually releasing           | 4M+ Patient Months of Service              | Hospitals, Home Care, Government, Health Plans, Special Needs Plans, Accountable<br>Care, Integrated Systems   | www.medtronic.com   |
| Philips<br>www.hospitaltohome.philips.com                                       | 120                         | May 2013                        | Available on Request.                      | ACO/IDNs, CCRCs, Health Plans, Home Health, Hospital, PACE, Skilled Nursing<br>Facilities, Physician Practices                                       | <a href="http://telehealth.philips.com/testimonials.html">http://telehealth.philips.com/testimonials.html</a>   |
| Viterion Digital Health<br>www.viterion.com                                     | 12                          | Jun-15                          | Available on Request.                      | VA, ACO/IDNs, Assisted Living, Patient Centered Medical Homes, Post-Acute Care,<br>Home Health   | None  |
| VRI<br><a href="http://vricares.com">http://vricares.com</a>                    | 27                          | NA                              | 135,000                                    | PERS, Fall Detection, Medication Management, Vitals Monitoring   | www.vricares.com  |
| WoundRounds (Telemedicine Solutions)<br>www.woundrounds.com                     | 8                           | March 2014                      | 250,000                                    | SNF, LTACH, IRF  | <a href="http://www.woundrounds.com">http://www.woundrounds.com</a>   |

# Strengths, Areas for Improvement, Ongoing Development and References

|  | Strengths   | Areas for Improvement   | Ongoing Development  | References   |
|--|---|---|--|--|
| <b>Advantage Home Telehealth</b><br><a href="http://www.Advtelehealth.com">www.Advtelehealth.com</a>                             | <ul style="list-style-type: none"> <li>Flexible software deployment options (tablets, smartphones, touch-tone phones, IVR/text)</li> <li>Modern, easy to use, patient and clinician interfaces</li> <li>Multiple sensor device options</li> </ul>   | <ul style="list-style-type: none"> <li>Decision support/branching logic (pending)</li> <li>Clinician support features</li> </ul>  | <ul style="list-style-type: none"> <li>Clinical workflow optimization</li> <li>Data warehouse integration</li> <li>Clinician/decision support features</li> </ul>  | Yes; per request.  |
| <b>Ambio Health</b><br><a href="https://ambiohealth.com">https://ambiohealth.com</a>   | <ul style="list-style-type: none"> <li>Highly cost effective RPM system</li> <li>American Heart Association partnership for heart condition CarePlans</li> <li>Scaleable to multi-location organizations</li> </ul>   | <ul style="list-style-type: none"> <li>Continue to enhance capabilities based on customer and market needs</li> </ul>   | <ul style="list-style-type: none"> <li>Additional health meters and ADL sensors</li> </ul>   | References are generally part of the RFP process.  |
| <b>Avizia</b><br><a href="http://www.avizia.com">www.avizia.com</a>  | <ul style="list-style-type: none"> <li>Turnkey End-to-End Telemedicine Platform</li> <li>Affordable, flexible, agnostic, intuitive, scalable</li> <li>Superior customer service; fast response times</li> </ul>   | <ul style="list-style-type: none"> <li>Software feature upgrades &amp; enhancements</li> <li>Professional services</li> </ul>   | <ul style="list-style-type: none"> <li>Additional medical device integration</li> <li>Professional consulting services</li> </ul>  | Available upon request.  |
| <b>Care at Hand</b><br><a href="http://careathand.com">http://careathand.com</a>   | <ul style="list-style-type: none"> <li>Evidence based predictive model uses the observations of non-clinical workers to stratify patients and prevent avoidable hospitalization/ Flexible software deployment options (tablets, smartphones)</li> <li>Complement nurse-staffed care transition programs with inexpensive non-clinical staff</li> <li>Highly granular quality measures supporting PDSA/Lean</li> </ul> | <ul style="list-style-type: none"> <li>Continue to enhance content library and features to support additional use cases requested by customers.</li> </ul>  | <ul style="list-style-type: none"> <li>Enlarging on-demand report library and adding customization features to filter and format reports</li> </ul>  | Elder Services of Merrimack Valley. Coordinating Center of Maryland. Aging and Long-term Care of Eastern Washington. More references available upon request. |
| <b>CareConnection®</b><br><a href="http://www.constantcaretechnology.com">www.constantcaretechnology.com</a>                     | <ul style="list-style-type: none"> <li>First and most experienced medical device integration in LTPAC</li> <li>Support for multiple EHR systems</li> <li>Mobile kiosk</li> <li>Highly secure</li> </ul>   | <ul style="list-style-type: none"> <li>Support for more types of devices</li> </ul>   | <ul style="list-style-type: none"> <li>Barcode and biometric login</li> <li>Additional EHR integrations</li> <li>2-way video capability</li> </ul>   | Provided upon request.   |
| <b>Connected for Life<sup>sm</sup></b><br><a href="http://www.familyhealthnetwork.com">www.familyhealthnetwork.com</a>           | <ul style="list-style-type: none"> <li>Affordable remote monitoring system</li> <li>No extra steps for patient to send readings</li> <li>Functionality for population health management</li> </ul>  | <ul style="list-style-type: none"> <li>Integration with Patient Registeries .</li> </ul>  | <ul style="list-style-type: none"> <li>The integration with other devices and the internet of things is underway.</li> </ul>   | References provided upon request.  |
| <b>EarlySense</b><br><a href="http://www.earlysense.com">www.earlysense.com</a>  | <ul style="list-style-type: none"> <li>Contact-free – no on-body sensors and no user interaction required (compliance)</li> </ul>   | <ul style="list-style-type: none"> <li>Continue to enhance capabilities based on customer and market needs</li> </ul>   | <ul style="list-style-type: none"> <li>Individualized patient care - create new workflow standards for patient care management</li> <li>Provide floor leaders with quality assurance and performance management tools</li> <li>Drive evidence-based clinical decision making</li> <li>Provide data to assist managers in optimizing time and prioritizing shift tasks</li> </ul> | References are generally part of the RFP process.  |
| <b>Honeywell Life Care Solutions - Genesis DM</b><br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a>    | <ul style="list-style-type: none"> <li>Complete solutions for remote patient monitoring from telehealth to telecare</li> <li>An efficient way to improve patient care while streamlining clinical workflows</li> <li>Flexible/customizable care plans</li> </ul>  | <ul style="list-style-type: none"> <li>We are continuously improving our products to meet the changing needs of the healthcare marketplace.</li> </ul>  | <ul style="list-style-type: none"> <li>Improving user device experience</li> <li>Evolving to better, more efficiently manage large populations of people</li> </ul>  | Available on request.  |
| <b>Honeywell Life Care Solutions - Genesis Touch</b><br><a href="http://www.HoneywellLifeCare.com">www.HoneywellLifeCare.com</a> | <ul style="list-style-type: none"> <li>Complete solutions for remote patient monitoring from telehealth to telecare</li> <li>An efficient way to improve patient care while streamlining clinical workflows</li> <li>Simultaneous video visit, video education and content sharing/"One touch" video visits</li> </ul>  | <ul style="list-style-type: none"> <li>We are continuously improving our products to meet the changing needs of the healthcare marketplace.</li> </ul>  | <ul style="list-style-type: none"> <li>Improving workflows and scheduling capabilities to improve efficiencies, improve user experience and enhance use of video</li> <li>Evolving to better, more efficiently manage large populations of people</li> <li>Expanding diseases managed</li> </ul>   | Available on request.  |
| <b>IDEAL LIFE</b><br><a href="http://www.ideallifeonline.com">www.ideallifeonline.com</a>  | <ul style="list-style-type: none"> <li>Proven results with over 14 years experience</li> <li>Comprehensive, diverse and complete ecosystem of products and services</li> <li>End to end affordable solution/Customizable platform easily integrated</li> </ul>  | <ul style="list-style-type: none"> <li>Expanding beyond our current target conditions that already include: Congestive Heart Failure, Hypertension, Diabetes, Asthma, COPD and Obesity</li> </ul> | <ul style="list-style-type: none"> <li>Expansion of health record integrations</li> <li>Additional medical devices</li> </ul>  | Available on request.  |

# Strengths, Areas for Improvement, Ongoing Development and References

|  | Strengths   | Areas for Improvement   | Ongoing Development  | References  |
|--|---|---|--|---|
| <b>INDEPENDA, Inc.</b><br><a href="http://www.independa.com">www.independa.com</a>   | <ul style="list-style-type: none"> <li>Integrated care system, supporting all aspects of care circle (professionals, recipient, family)</li> <li>Central monitoring and alerting on health, activity, environmental and safety information</li> <li>First and only TV with embedded eldercare services (optional feature)</li> </ul>  | <ul style="list-style-type: none"> <li>Features to facilitate engagement with physicians to their senior patients</li> <li>Continue to add new features and capabilities based on customer needs</li> </ul> | <ul style="list-style-type: none"> <li>Complex alerts / thresholds</li> <li>Content management customized to each customer</li> </ul>  | References available upon request, but also available on our website and through attached case studies. |
| <b>LG CNS America, Inc.</b><br><a href="http://healthcare.lgcns.com">healthcare.lgcns.com</a>                              | <ul style="list-style-type: none"> <li>All-in-one Telehealth/Telemedicine</li> <li>Comprehensive frail&amp;vulnerable pop health mgmt solutions suite/Designed to engage patients, families and providers</li> <li>Optimized for any form factor, Android and iOS/Decision Support</li> <li>Built in nurse triage protocols and call center integration/Interoperability and Clinical Data Repository</li> </ul>  | <ul style="list-style-type: none"> <li>Continue to enhance capabilities based on customer and market needs</li> </ul>   | <ul style="list-style-type: none"> <li>Additional device and sensor integrations</li> </ul>  | Customer success references are available upon request.   |
| <b>LILAH™</b><br><a href="http://www.constantcaretechnology.com">www.constantcaretechnology.com</a>                        | <ul style="list-style-type: none"> <li>Affordable remote monitoring system</li> <li>Modern, easy to use, patient and clinician interfaces</li> <li>Multiple sensor device options</li> </ul>  | <ul style="list-style-type: none"> <li>Support for more types of devices</li> </ul>   | <ul style="list-style-type: none"> <li>Clinical workflow optimization</li> </ul>   | Provided upon request   |
| <b>Medocity Silver</b><br><a href="http://www.medocity.com">www.medocity.com</a>   | <ul style="list-style-type: none"> <li>Communication-televisits, secured messaging/customizeable for any disease and comorbidities in one platform, personalized resources, social community. Platform effective for virtual communities, home based , community services.</li> <li>Format Customize rules based symptom management and guidance.</li> <li>Guided messaging for patient engagement/Clinician dashboard for risk prioritization/ Customized Education and resources module.</li> </ul> | <ul style="list-style-type: none"> <li>User feedback is our best resource for enhancements</li> </ul>   | <ul style="list-style-type: none"> <li>Continuous development to ensure our platforms exceed the needs of our customers</li> </ul>   | References are generally part of the RFP process.   |
| <b>Medtronic Care Management Services (formerly Cardiocom)</b><br><a href="http://www.medtronic.com">www.medtronic.com</a> | <ul style="list-style-type: none"> <li>Comprehensive care management services for 25+ disease states/conditions.</li> <li>Experience: 4M+ patient months of service over 17 years</li> <li>Proven results in Hospitals, Home Care, Health Plans, and Government Services</li> </ul>   | <ul style="list-style-type: none"> <li>Expanding into new disease management areas</li> </ul>   | <ul style="list-style-type: none"> <li>Continue to enhance capabilities based on customer and market needs</li> </ul>  | Available upon request.   |
| <b>Philips</b><br><a href="http://www.hospitaltohome.philips.com">www.hospitaltohome.philips.com</a>                       | <ul style="list-style-type: none"> <li>Breadth of leading health care solutions from hospital to home</li> <li>Deep health care domain experience</li> <li>Exceptional customer service</li> </ul>  | <ul style="list-style-type: none"> <li>We are continuously improving our products to meet the changing needs of the health care marketplace.</li> </ul>   | <ul style="list-style-type: none"> <li>Invest billions of dollars every year in R&amp;D to improve products for customers</li> </ul>   | Please contact us.  |
| <b>Viterion Digital Health</b><br><a href="http://www.viterion.com">www.viterion.com</a>                                   | <ul style="list-style-type: none"> <li>Pioneer in digital health/Experience with thousands of patients in VA Home Telehealth since 2003</li> <li>Vitacast has 7 tablet form factor; tablet on pedestal for stability and ease of use; audio cues, text-to-speech option, stylus</li> <li>Health devices have Bluetooth, USB-A connectivity or manual entry option/Automated alerts and thresholds are customizable by user</li> </ul>   | <ul style="list-style-type: none"> <li>Committed to enhance capabilities based on market and customer requirements</li> </ul>   | <ul style="list-style-type: none"> <li>Reengineering the platform for mobile devices and web-BYOD</li> </ul>   | References are generally part of the RFP process.   |
| <b>VRI</b><br><a href="http://vricares.com">http://vricares.com</a>  | <ul style="list-style-type: none"> <li>Device Agnostic, Service based model/Predictive Analytics/mPERS + Vitals combined solution</li> <li>Ability to expand to additional peripheral</li> <li>Financial, Clinical and Satisfaction Outcomes/Ability to triage 90% of alerts to ensure clinical resources are focused on actionable alerts</li> </ul>   | <ul style="list-style-type: none"> <li>Limited video due low customer interest.</li> </ul>  | <ul style="list-style-type: none"> <li>Mobile Apps</li> <li>Predictive Monitoring, Advanced Analytics, Fall Detection, Additional communication modalities - text, apps. Value Based Models</li> </ul> | Available upon request.   |
| <b>WoundRounds (Telemedicine Solutions)</b><br><a href="http://www.woundrounds.com">www.woundrounds.com</a>                | <ul style="list-style-type: none"> <li>Nurses save time &amp; improve quality</li> <li>Patients achieve better outcomes</li> <li>Providers optimize reimbursement reduce risk &amp; liability</li> </ul>  | <ul style="list-style-type: none"> <li>Incorporate QlikView BI Tool</li> <li>Refine functionality for acute care market</li> <li>Provide advanced wound reporting</li> </ul>                                | <ul style="list-style-type: none"> <li>Deliver application on Android &amp; iOS platforms</li> <li>Meet HL7 interoperability standards</li> <li>Develop patient-centric data model</li> </ul>          | References are generally part of the RFP process.   |